Ambarish Chandra

Curriculum Vitae, June 2016

Department of Management
University of Toronto at Scarborough
1265 Military Trail
Toronto, Ontario, M1C 1A4

Rotman School of Management
University of Toronto
105 St. George Street
Toronto, Ontario, M5S 3E6

Employment

July 2011—Present:	Assistant Professor, Department of Management, University of Toronto at Scarborough, and Rotman School of Management. *(On leave 2013-2015)*
Sept 2013—Aug 2015:	Assistant Professor, Department of Economics, University at Albany.
July 2006—June 2011:	Assistant Professor, Strategy and Business Economics Division, Sauder School of Business, University of British Columbia.

Education

Ph.D., Economics, Northwestern University, Evanston, Illinois, 2006. Advisor: Robert Porter.

M.A. Economics, Northwestern University, Evanston, Illinois, 2001.

B.A. Mathematics, University of Delhi, 1999.

Fields of Interest

Industrial Organization; Applied Microeconomics; Applied Econometrics; Strategy; Media and Advertising; Airlines; Automobiles, Cross-Border Economics.

Published and Forthcoming Papers

"Who Loses when Prices are Negotiated? An Analysis of the New Car Market", with Sumeet Gulati and James Sallee, *Journal of Industrial Economics*, Forthcoming.

"Newspapers and Magazines" with Ulrich Kaiser, in *The Handbook of Media Economics*, Simon Anderson, David Stromberg and Joel Waldfogel eds., Elsevier, November 2015.

"The Economics of Cross-Border Travel" with Keith Head and Mariano Tappata, *Review of Economics and Statistics*, 96(4), 648–661, October 2014.

"Targeted Advertising in Magazine Markets and the Advent of the Internet" with Ulrich Kaiser, *Management Science*, 60(7), 1829–1843, July 2014.

"Consumer Search and Dynamic Price Dispersion: An Application to Gasoline Markets", with Mariano Tappata. *Rand Journal of Economics*, 42(4), 681–704, Winter, 2011.

"Green Drivers or Free Riders? An Analysis of Tax Rebates for Hybrid Vehicles", with Sumeet Gulati and Milind Kandlikar, *Journal of Environmental Economics and Management*, 60(2), 78–93, September, 2010.

"Mergers in Two-Sided Markets: An Application to the Canadian Newspaper Industry", with Allan Collard-Wexler, *Journal of Economics and Management Strategy*, 18(4), 1045–1070, Winter 2009.

"Targeted Advertising: The Role of Subscriber Characteristics in Media Markets", *Journal of Industrial Economics*, 57(1), 58–84, March 2009.

Working Papers

"Revisiting the Relationship between Competition and Price Discrimination", with Mara Lederman, February 2016 (submitted).

"How Does Advertising Depend on Competition? Evidence from U.S. Brewing", with Matthew Weinberg, June 2015 (Revise-and-resubmit).

Work in Progress

"The Airline Industry in Canada", with Mara Lederman.

"Price Discrimination according to Advance Purchases: New Evidence from a Regional Airline".

Grants and Awards

SSHRC Insight Grant, 2013-2016, "Competition and price discrimination in the Canadian airline industry"; Co-Investigator. Principal Investigator: Mara Lederman. $151,899.

SSHRC Standard Research Grant, 2011-2014, "The Economics of Border Crossings"; Principal Investigator. Co-investigators: Keith Head and Mariano Tappata. $60,000.

University of British Columbia SSHRC Grant, 2009; Principal Investigator. Co-investigator: Mariano Tappata. $8,000.

Dissertation Fellowship, Center for the Study of Industrial Organization, 2005.

Distinguished Teaching Assistant Award, Northwestern University, 2003, 2004, 2005.

Graduate Research Grant, Northwestern University, 2003.

Graduate Fellowship, Northwestern University, 2000-2001.

Paper Presentations

2016: AEA Annual Meetings; International Industrial Organization Conference
2015: IIOC; Drexel University.
2014: IIOC, University of Toronto.
2012: University of Zurich, Informs Marketing Science Conference; SUNY Albany
2011: AEA Annual Meetings, IIOC, University of Toronto, University of Virginia, Hunter College CUNY, University of Missouri, Cornell University.
2010: 8th Workshop on Media Economics, IIOC, University of Toronto, HEC Montreal, Queen's University.
2009: IIOC, Canadian Economics Association, Stanford.
2008: IIOC, 6th Workshop on Media Economics, Canadian Economics Association (Vancouver), Université de Montréal.
2007: Econometric Society North American Meetings, 5th Workshop on Media Economics.
2006: Wharton, UCLA, MIT, Northwestern, University of British Columbia, UC Davis, IESE.

Service

Microeconomics Faculty Recruitment Committee, University of Toronto at Scarborough, 2015–2016

Lecturer Recruitment Committee, Department of Economics, University at Albany, 2014–15

Microeconomics Seminar Coordinator, Department of Economics, University at Albany, 2014–15

Program committee member, Annual Workshop on Media economics, 2011, 2012.

Strategy and Business Economics Recruiting Committee, UBC: 2008–09 and 2009–10

Strategy and Business Economics Seminar Coordinator, UBC: 2007-08

Reviewer for Journals (last 5 years): *American Economic Journal (Microeconomics), American Journal of Agricultural Economics, Canadian Journal of Economics, Energy Economics, Information Economics and Policy, International Economic Review, International Journal of Industrial Organization, Journal of Applied Economics, Journal of Economics and Management Strategy, Journal of Environmental Economics and Management, Journal of the European Economic Association, Journal of Industrial Economics, Journal of Political Economy, Journal of Public Economics, Management Science, Rand Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Review of Network Economics.*

Reviewer for Grants and other organizations: National Science Foundation, CD Howe Institute, Swiss National Science Foundation.

Advice on Public Policy

Testimony to the Mayor of Toronto on the Expansion of Billy Bishop Airport, Toronto, March 17, 2014.

Expert Witness on Canadian Air Travel Policy, Senate Committee on Transport and Communications, Ottawa, March 6, 2012.

Expert Witness on U.S.-Canada Trans-border Travel, Senate Committee on National Finance, Ottawa, November 1, 2011.

Teaching Experience

University of Toronto (2011–present)	BBA: Industrial Organization, Economics of Organization and Management
SUNY Albany (2013–2015)	BA: Industrial Organization MA: Industrial Organization
University of British Columbia (2006–2011)	BCom: Strategic Management Full-time MBA: Business Strategy, Corporate Strategy Part-time MBA: Business Strategy, Corporate Strategy International MBA (Shanghai): Business Strategy
Northwestern University (2004–2006)	BA: Intermediate Microeconomics

Media Columns and Appearances

Op-Ed: “A simple solution to Canada’s climate challenge", *The Toronto Star*, May 27, 2016.

Op-Ed: “What happened to the Liberal commitment to our cities?", *The Toronto Star*, November 26, 2015.

Op-Ed: “Why it would pay to expand Toronto’s Billy Bishop Airport”, with Mara Lederman, *The Toronto Star*, March 6, 2014.

Op-Ed: “How to Bring Canada’s Sky-High Air Fares Down to Earth”, *The Toronto Star*, June 25, 2012.

Op-Ed: “Canada should match US exemptions for cross-border travelers”, with Keith Head, *The Globe and Mail*, May 25, 2011.

Op-Ed : “Bailing Out through Green Rebates”, with Sumeet Gulati and Milind Kandlikar, *The Toronto Star*, August 4, 2009.

Print Media: Wall Street Journal, Globe and Mail, National Post, Montreal Gazette, Toronto Star, Hamilton Spectator, Calgary Herald, Vancouver Sun, Ottawa Citizen, Victoria Times-Colonist, Toronto Sun, Maclean’s, Reuters.

Radio: CBC, CHQR Calgary, CFAX 1070 Victoria, Talk1410 Vancouver, News1130 Vancouver, CKNW Vancouver, CHML Hamilton, QR77 Calgary, Radio-Canada International.

Television: CBC, CTV, City TV, Global National, Global BC, Sun News Network, TVOntario

Citizenship

Canada, United States