

ECO316: Applied Game Theory

Lecture 6

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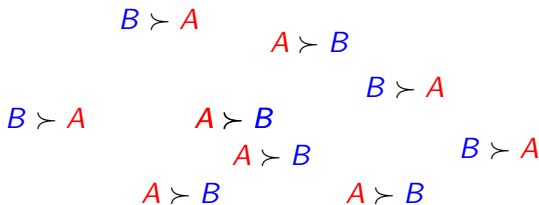
Nash Equilibrium

Collective Choice

- ▶ Group of people has to choose one of several actions
- ▶ Group members' preferences differ
- ▶ How should the action of the group be selected?

Collective Choice

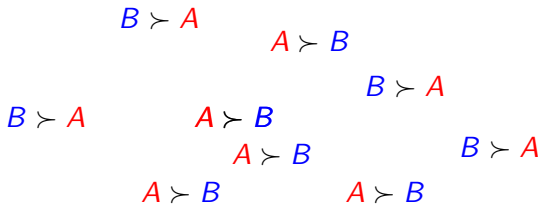
Two actions:



- ▶ Only information we have is whether each person prefers A or B , not the intensity of their preferences
- ▶ Knowing whether a person prefers A or B is equivalent to knowing her preference relation (because two alternatives)

Collective Choice

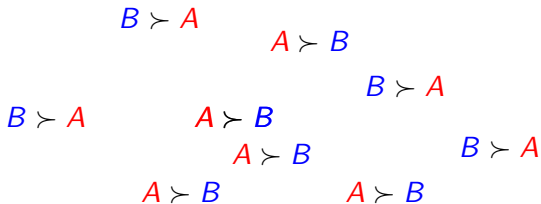
Two actions:



- ▶ If we know peoples' preferences and want to treat people equally and A and B symmetrically then it is natural to select the alternative that is favoured by the majority

Collective Choice

Two actions:



- ▶ But typically we do not know peoples' preferences
- ▶ Could ask each person to vote for a single alternative and then select the alternative with the most votes
- ▶ What are the *strategic* properties of this mechanism?

Majority Rule with Two Candidates

- ▶ **Players:** k citizens
- ▶ **Actions:** vote for A or B , for each citizen
- ▶ **Preferences:** each citizen has one of the following relations:
 - ▶ **A supporter:** A gets most votes \succ tie \succ B gets most votes
 - ▶ **B supporter:** B gets most votes \succ tie \succ A gets most votes

- ▶ What are the **Nash equilibria** of this strategic game?

Review: Weak Domination

Often reasonable to restrict our attention to Nash equilibria in which no player uses a **weakly dominated** action:

Player i 's action a_i'' **weakly dominates** her action a_i' if a_i'' is at least as good as a_i' for i , for all of the other players' actions, **and** a_i'' is better than a_i' for i , for some of the other players' actions:

$$u_i(a_i''; a_{-i}) \geq u_i(a_i'; a_{-i}), \text{ for every } a_{-i}$$

$$u_i(a_i''; a_{-i}) > u_i(a_i'; a_{-i}), \text{ for some } a_{-i}$$

Note: $u_i(a_i, a_{-i})$ is player i 's payoff from a_i and a_{-i}

Majority Rule with Two Candidates

- ▶ Suppose citizen i **supports** A
- ▶ How should she vote?
- ▶ Compare **possible outcomes** for citizen i for each action:

		Other Votes:				
		A wins by ≥ 2	A wins by 1	tie	B wins by 1	B wins by ≥ 2
Citizen i	Vote A	A	A	A	tie	B
	Vote B	A	tie	B	B	B
		Election Outcomes				

- ▶ Voting for A **weakly dominates** voting for B
- ▶ Similar argument for a B supporter

Majority Rule with Two Candidates

Nash equilibrium:

- ▶ Every citizen votes for her favourite candidate
- ▶ Only Nash equilibrium with no weakly dominated actions

Other Nash equilibria?

- ▶ Yes! Example: All citizens vote for **A**

Majority Rule with Three Candidates

- ▶ **Three candidates:** A , B and C
- ▶ Suppose citizen i **supports** A over B over C
- ▶ Let v_X denote the number of votes for candidate X
- ▶ Compare **possible outcomes** for citizen i for each action:
Other Votes:

	$v_A > v_B$ $> v_C$	$v_A = v_B$ $= v_C + 1$	$v_A = v_B + 1$ $v_B = v_C$	$v_A = v_B$ $= v_C$	
Vote A	A	A	A	A	...
Vote C	A	A B C	A C	C	
	Election Outcomes				

- ▶ Voting for A **weakly dominates** voting for C

Majority Rule with Three Candidates

Dominated actions:

- ▶ Suppose citizen i **supports** A over B over C
- ▶ Voting for B is **not weakly dominated**
- ▶ Consider the following situation:

Candidates	Other Votes
A	15
B	30
C	31

- ▶ Vote A implies C wins
- ▶ Vote B implies B and C tie
- ▶ Voting B is **better** than voting A
- ▶ **Strategic voting is not necessarily “sincere”**

Majority Rule with Three Candidates

Nash equilibrium:

- ▶ Many Nash equilibria
- ▶ Example: Any action profile with a winning margin ≥ 3
- ▶ There are Nash equilibria with no weakly dominated actions and at least one citizen not voting for her favourite candidate

Alternative Voting Systems

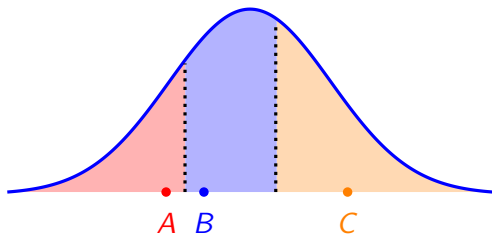
- ▶ Many voting schemes have been proposed
- ▶ The aim is to improve upon majority rule
- ▶ **Two alternatives:**
 - ▶ Approval voting
 - ▶ Single-transferable vote

Approval Voting

Approval voting:

- ▶ Each citizen “approves” a **set of candidates**
- ▶ Candidate with the most approvals wins
- ▶ **Weakly dominated actions:**
 - ▶ Approving a set including least favourite candidate
 - ▶ Approving a set that does not include favourite candidate
- ▶ **Example:**
 - ▶ Three candidates: A , B and C
 - ▶ Suppose a citizen **supports** A over B over C
 - ▶ Only $\{A\}$ and $\{A, B\}$ are not weakly dominated

Example of Approval Voting



- ▶ If every citizen votes for favourite candidate then C wins
- ▶ But citizens on left are almost indifferent between A and B
- ▶ If left citizens approve $\{A, B\}$ then A and B tie

Single Transferable Vote

Single transferable vote:

- ▶ Each citizen **rank**s all candidates
- ▶ Process for **determining winner**:
 - ▶ If some candidate has $> 50\%$ of first-place votes she wins
 - ▶ Else, remove candidate with fewest first-place votes and repeat

Example of Single Transferable Vote

► **Example:**

# of Citizens	Rankings
6	<i>A, B, C, D</i>
5	<i>B, A, C, D</i>
3	<i>C, B, A, D</i>
1	<i>D, C, A, B</i>

► **Procedure:**

Round	# First-Place:				
	<i>A</i>	<i>B</i>	<i>C</i>	<i>D</i>	
1	6	5	3	1	Eliminate <i>D</i>
2	6	5	4		Eliminate <i>C</i>
3	7	8			<i>B</i> Wins

► **Note:** Majority rule selects *A* if all vote for favourite candidate

Single Transferable Vote

Single transferable vote:

- ▶ Analysis of Nash equilibria is **difficult**
- ▶ No simple general results (problem set has example)

Alternative Voting Systems

Summary:

- ▶ Many alternatives to majority rule
- ▶ No voting system is perfect
- ▶ For some preferences, voting systems like approval voting or single transferable vote can generate outcomes that reflect citizens' preferences better than majority rule

Motivation for Bayesian Games

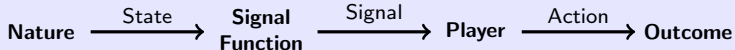
- ▶ So far, citizens differ in their **preferences**
- ▶ Suppose, instead, that citizens differ in their **information**
- ▶ **Example:**
 - ▶ Candidate A is preferred in state a
 - ▶ Candidate B is preferred in state b
 - ▶ Some voters “know” the state while others do not
 - ▶ How do citizens vote in equilibrium?
- ▶ We need **new tools** to answer this question
- ▶ Let us take a detour to introduce **Bayesian games**

Bayesian Games

A **Bayesian game** is a model consisting of

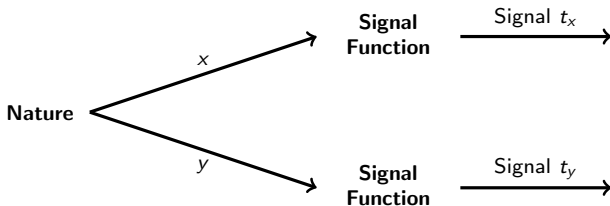
- ▶ a set of **players**
- ▶ a set of **states**
- ▶ a set of **actions**, for each player
- ▶ a set of **signals** and a **signal function**, for each player
- ▶ a **belief** over states (consistent with signal), for each player
- ▶ **preferences** over action profiles and states, for each player

Description of States, Signals and Signal Functions



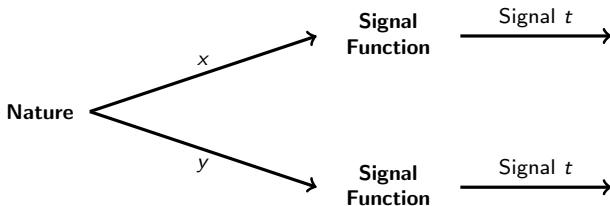
- ▶ A **state** is realized at the start of the game
- ▶ Players **do not observe** the state
- ▶ Rather, each player observes a **signal**
- ▶ **Signal function** determines a player's signal in each state

Example: Signals are Sometimes Informative



- ▶ States x and y
- ▶ Signal t_x is received if the state is x
- ▶ Signal t_y is received if the state is y
- ▶ Receiving signal t_x implies that the state is x
- ▶ Receiving signal t_y implies that the state is y

Example: Signals are not Always Informative



- ▶ States x and y
- ▶ Signal t is received in both states x and y
- ▶ Receiving signal t implies nothing about the state

Beliefs

- ▶ Each player forms a **belief** about the state given her signal
- ▶ A belief is a **probability distribution** over states
- ▶ **Example:** A player believes that the state is x with probability $1/2$ and the state is y with probability $1/2$

Beliefs must be Consistent with Signals: Bayes' Rule

General form:

$$P(x|t) = \frac{P(t|x) \cdot P(x)}{P(t)}$$

- ▶ $P(x)$: probability of **state** x
- ▶ $P(t)$: probability of **signal** t
- ▶ $P(x|t)$: probability of **state** x **given signal** t
- ▶ $P(t|x)$: probability of **signal** t **given state** x

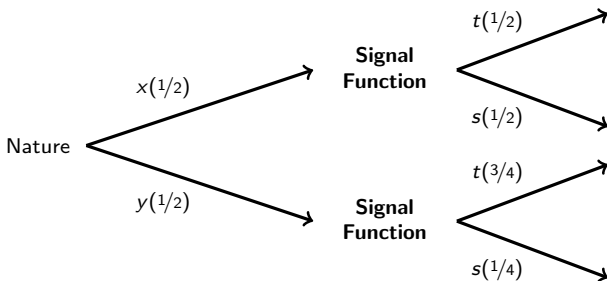
Beliefs must be Consistent with Signals: Bayes' Rule

Finite states (x_1, \dots, x_n) :

$$P(x|t) = \frac{P(t|x) \cdot P(x)}{P(x_1) \cdot P(t|x_1) + \dots + P(x_n) \cdot P(t|x_n)}$$

- ▶ $P(x)$: probability of **state** x
- ▶ $P(t)$: probability of **signal** t
- ▶ $P(x|t)$: probability of **state** x **given signal** t
- ▶ $P(t|x)$: probability of **signal** t **given state** x

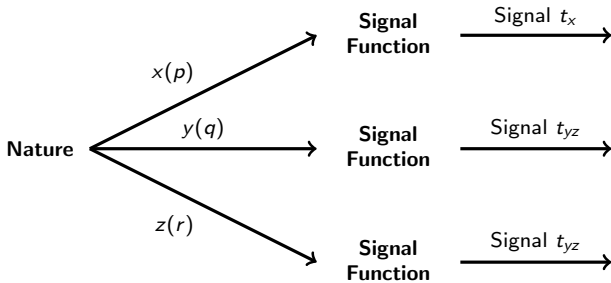
Bayes' Rule: Example 1



Probability the state is x after observing signal t :

$$P(x|t) = \frac{P(t|x) \cdot P(x)}{P(x) \cdot P(t|x) + P(y) \cdot P(t|y)} = \frac{1/2 \cdot 1/2}{1/2 \cdot 1/2 + 1/2 \cdot 3/4} = \frac{2}{5}$$

Bayes' Rule: Example 2



Consistent:

- ▶ Believes state is x after receiving t_x
- ▶ Believes state is y with probability $\frac{q}{q+r}$ after receiving t_{yz}
- ▶ Believes state is z with probability $\frac{r}{q+r}$ after receiving t_{yz}

Not consistent:

- ▶ Believes state is y after receiving t_x

Bayesian Game: Voting with Imperfect Information

- ▶ **Players:** two citizens
- ▶ **States:** a or b
- ▶ **Actions:** vote for A or B or abstain, for each player
- ▶ **Signals:** citizen i has signal function t_i such that
 - ▶ $t_1(a) = t_a$ and $t_1(b) = t_b$ (citizen 1 knows the state)
 - ▶ $t_2(a) = t_2(b) = t_{ab}$ (citizen 2 does not know the state)
- ▶ **Beliefs:**
 - ▶ 1 believes state is a after receiving t_a
 - ▶ 1 believes state is b after receiving t_b
 - ▶ 2 believes state is a with probability 0.9 after receiving t_{ab}
 - ▶ 2 believes state is b with probability 0.1 after receiving t_{ab}
- ▶ **Preferences:**
 - ▶ state a : payoff of 1 if A elected and 0 if B elected
 - ▶ state b : payoff of 0 if A elected and 1 if B elected

Voting with Imperfect Information: Expected Payoffs

Expected payoff by action profile and state:

	<i>A</i>	<i>B</i>	Abs.
<i>A</i>	1	1/2	1
<i>B</i>	1/2	0	0
Abs.	1	0	1/2

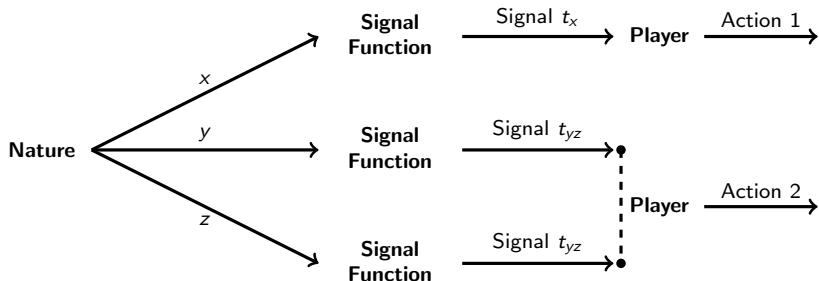
State *a*

	<i>A</i>	<i>B</i>	Abs.
<i>A</i>	0	1/2	0
<i>B</i>	1/2	1	1
Abs.	0	1	1/2

State *b*

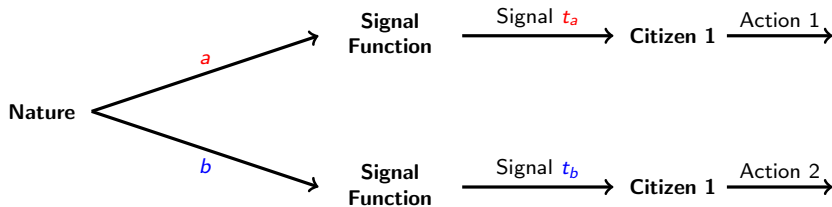
Example: Actions in a Bayesian Game

- ▶ **Strategic game:** each player chooses an action
- ▶ **Bayesian game:** each player chooses a **strategy**
 - ▶ A strategy is an action for each signal



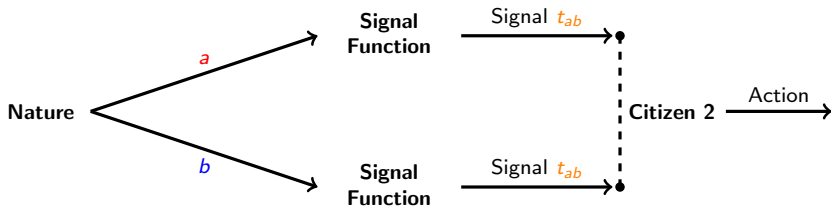
Voting with Imperfect Information: Citizen 1's Actions

- ▶ **Signals:** citizen i has signal function t_i such that
 - ▶ $t_1(a) = t_a$ and $t_1(b) = t_b$ (citizen 1 knows the state)
 - ▶ $t_2(a) = t_2(b) = t_{ab}$ (citizen 2 does not know the state)



Voting with Imperfect Information: Citizen 2's Actions

- ▶ **Signals:** citizen i has signal function t_i such that
 - ▶ $t_1(a) = t_a$ and $t_1(b) = t_b$ (citizen 1 knows the state)
 - ▶ $t_2(a) = t_2(b) = t_{ab}$ (citizen 2 does not know the state)



Nash Equilibrium of a Bayesian Game

An **Nash equilibrium of a Bayesian game** is a Nash equilibrium of the strategic game defined as follows:

- ▶ **Players:** the set of pairs (i, t_i) , for each player i of the Bayesian game and each signal t_i for that player
- ▶ **Actions:** the set of actions for player (i, t_i) is the set of actions for player i in the associated Bayesian game
- ▶ **Preferences:** Expected payoffs given beliefs, for each (i, t_i)

Voting with Imperfect Information: Nash Equilibrium

	<i>A</i>	<i>B</i>	Abs.
<i>A</i>	1	1/2	1
<i>B</i>	1/2	0	0
Abs.	1	0	1/2

State *a*

	<i>A</i>	<i>B</i>	Abs.
<i>A</i>	0	1/2	0
<i>B</i>	1/2	1	1
Abs.	0	1	1/2

State *b*

Citizen 1: (citizen 1 knows the state)

▶ **State *a*:**

- ▶ voting for *A* strictly dominates voting for *B*
- ▶ voting for *A* weakly dominates abstaining

▶ **State *b*:**

- ▶ voting for *B* strictly dominates voting for *A*
- ▶ voting for *B* weakly dominates abstaining

▶ If no citizen uses a weakly dominated action then citizen 1

- ▶ votes for *A* after receiving signal t_a
- ▶ votes for *B* after receiving signal t_b

Voting with Imperfect Information: Nash Equilibrium

	<i>A</i>	<i>B</i>	Abs.
<i>A</i>	1	1/2	1
<i>B</i>	1/2	0	0
Abs.	1	0	1/2

State *a*

	<i>A</i>	<i>B</i>	Abs.
<i>A</i>	0	1/2	0
<i>B</i>	1/2	1	1
Abs.	0	1	1/2

State *b*

Citizen 2: (citizen 2 does not know the state)

- ▶ **Expected payoffs** given citizen 1's actions:
 - ▶ **Vote for *A*:** $0.9 \cdot 1 + 0.1 \cdot 0.5 = 0.95$
 - ▶ **Vote for *B*:** $0.9 \cdot 0.5 + 0.1 \cdot 1 = 0.46$
 - ▶ **Abstain:** $0.9 \cdot 1 + 0.1 \cdot 1 = 1$
- ▶ Optimal to **abstain** even though she is quite sure the state is *a*

Voting with Imperfect Information: Summary

Bayesian game with a **unique Nash equilibrium** in which **no player uses a weakly dominated action**:

- ▶ Citizen 1 votes for A when she receives signal t_a
 - ▶ Citizen 1 votes for B when she receives signal t_b
 - ▶ Citizen 2 abstains
-
- ▶ Citizen 2 suffers from the “swing voter’s curse”:
 - ▶ If she votes for A then her vote makes no difference if state is a (citizen 1 votes for in any case) and induces a worse outcome if state is b (in which the best candidate is B)
 - ▶ If she votes for B then her vote makes no difference if state is b (citizen 1 votes for in any case) and induces a worse outcome if state is a (in which the best candidate is A)

Voting with Imperfect Information: Conclusion

Conclusion:

- ▶ If citizen 2 were the only voter, she would vote for A
- ▶ Else, she must consider when her vote makes a difference
- ▶ In our example, she does not vote in the Nash equilibrium
- ▶ Imperfect information affects behaviour in many situations
- ▶ Several examples of this in the tutorial and problem set