

General Occupational Tenure and Its Returns*

Hui Xiong[†]

October 8, 2014

Abstract

I study the returns to occupational human capital under the assumption that all occupations are uniquely distinct and that occupational human capital is partially transferable. I name the associated tenure variable “General Occupational Tenure” and propose an empirical Transfer Rate function that relates its transferable portion with the occupation distance. Combining SIPP data and task information from the DOT, I perform a generalized wage regression under 1-, 2-, and 3-digit occupational classifications and find 3 common patterns: returns to the General Occupational Tenure demonstrate great variation across occupations; the fixed return generally dominates the variable return; and the two are always negatively correlated. Finally I generalize this result to show that they actually apply to a large family of convexly decreasing Transfer Rate functions by showing that as the discounting becomes heavier these functions converge to a limiting case where the 3 patterns hold.

Keywords: Human capital, General Occupational Tenure, occupational returns, task approach

JEL Classification: J24, J31, J62

1 Introduction

How general is human capital? This question has interested economists for half a century and sparked a large amount of research. The answer to this question is important, as different answers have quite different implications for an economy as well as for an individual when a job market mobility takes place. The switches of employers,

*I am grateful to Gueorgui Kambov and Diego Restuccia for their continuous support and guidance. I thank Burhanettin Kuruscu, Ronald Wolthoff, Shintaro Yamaguchi and University of Toronto Macroeconomics Brown Bag Seminar participants for their helpful comments and suggestions. All remaining errors are mine.

[†]Department of Economics, University of Toronto. Email: h.xiong@mail.utoronto.ca.

industries, and occupations are so frequent when we observe a given labor market, or when we observe a worker's life cycle. If the nature of human capital is general, then the transfer cost is small for both the individual and the economy, because a large part of it can be transferred during the switch process and thus a big destruction or waste can be avoided; in contrast, if the human capital is largely specific, then the transfer is costly and excessive mobility may be detrimental to the whole economy as well as to an individual. Indeed, the specificity of human capital sheds light on issues like lifecycle inequality (Sullivan (2010a)), wage inequality (Kambourov and Manovskii (2009a)), growth difference (Wasmer (2004)), trade effects (Ritter (forthcoming)), and contract designs (Gibbons and Waldman (2006)), etc.

Various studies examine this topic using different methodologies and data (for instance, see Becker (1964) and Mincer (1974) for the discussions of general human capital, i.e. education and labor market experience; see Bartel and Borjas (1981), Altonji and Shakotko (1987), Abraham and Farber (1987), Topel (1991), and Altonji and Williams (2005) for the studies of firm specificity of human capital; see Neal (1995) and Parent (2000) for explorations of industrial specificity of human capital). The recent study of Kambourov and Manovskii (2009b) (KM henceforth) argues for the occupational specificity of human capital: they find that when the occupational tenure is accounted for, employer tenure and industrial tenure play a very little role. In their study, the treatment of occupational human capital is standard as in the literature: it is accumulated within an occupation and it gets completely destroyed during a switch. Two more recent studies provide new insights about the nature of occupational human capital with the help of task-based approach. Gathmann and Schonberg (2010) and Yamaguchi (2012) assume that there exist a small number of fundamental tasks, which are utilized in every occupation but with different intensiveness. For example, a set of basic tasks may include analytical task, interpersonal task, and motor task. In other words, each occupation is a specific use of the bundle of fundamental tasks. Gathmann and Schonberg (2010) argue that the occupational human capital is more general than previously considered and it is transferable across occupations, just because it is comprised of several kinds of task-specific human capital and each individual task-specific human capital is accumulable and transferable. Yamaguchi (2012) demonstrates that great heterogeneity exists across occupations and the source of this heterogeneity is the different utilization of the task bundle. He explicitly models and estimates, as functions of the task intensiveness combination, the rewarding structure, skill accumulation, and non-pecuniary preference in every occupation and finds that the model fits data very well.

In this paper, I redo KM's exercise using the data of Survey of Income and Program Participation (SIPP) and verify their main finding. This justifies the continued focus on the occupational human capital, in contrast to the employer-specific or industrial human capital. The conventional view deems occupations uniformly distinct, which in some sense is a simplifying strategy that stresses the homogeneous aspect of occupational human capital (equally non-transferable). However, Yamaguchi (2012)

shows that occupations are so different in so many dimensions and we need take their heterogeneity serious. Both Gathmann and Schonberg (2010) and Yamaguchi (2012) prove that the task-based approach provides a useful lens through which one can examine this heterogeneity. This article applies the task-based approach to study the heterogeneous returns across occupations. Specifically, I generalize KM’s framework in two directions. First, I assume that occupational human capital, measured by tenure, is partially transferable and the transferability depends on the similarity between the source and target occupations. Second, returns to occupational tenure are allowed to be different and are thus occupation-specific.

Under the assumption of partial transferability, the occupational human capital is something lying between the completely specific human capital, like the firm-specific human capital, and the completely general human capital, like the labor market work experience, and is therefore not only specific but also general. And so should be the corresponding occupational tenure that is used to measure the occupational human capital. I give it a new name, “General Occupational Tenure”, to distinguish it from the conventional occupational tenure that assumes uniform non-transferability and to stress its transferable feature.

Conceptually, my “General Occupational Tenure” is similar to the “task tenure” in Gathmann and Schonberg (2010). But empirically, we use very different methods to track it. Gathmann and Schonberg (2010) decompose the conventional occupational tenure into individual task-associated tenures and keep track of them. when the task tenure is needed, they synthesize them to get the result. While in this article, I apply a simpler black-box strategy. In particular, I propose an empirical Transfer Rate function which relates the transferable portion of General Occupational Tenure and the similarity between occupations, or occupation distance. At anytime, given the General Occupational Tenure and the associated occupation, the new General Occupational Tenure is readily obtainable if a target occupation is told (so the occupation distance is determined).

I adopt an angle measure based on the task approach advocated in Gathmann and Schonberg (2010) to quantify occupation distance. To calculate this occupation distance, the key is the task intensiveness data. I use the Dictionary of Occupational Titles (DOT) to obtain task intensiveness information and apply the principal component analysis to generate task intensiveness indices. During the process, the augmented April 1971 Current Population Survey (CPS) is used to convert the DOT’s ordinal scores into the cardinal-flavored values required by the proposed angle measure of occupation distance. Later, the CPS file is also used to match the occupation titles between the SIPP and the DOT.

Yamaguchi (2012) shows that great return difference could exist among occupations and therefore I augment KM’s wage regression by allowing for more flexible occupational heterogeneity. Specifically, I allow for occupation-specific returns not only in terms of constant coefficients, but also in terms of linear and quadratic coefficients on the General Occupational Tenure. In doing so, I can observe different return structures

for dozens of 1- and 2-digit occupations and hundreds of 3-digit occupations. Traditional dynamic discrete choice structural models admit return heterogeneity when modeling occupational choices. However, due to the heavy computational burden imposed by the curse of dimensionality, they are forced to choose only a few occupations in the model.¹ In my reduced-form framework, I can have a much larger occupation set than structural models do.

By examining occupation-specific returns for 1-, 2-, and 3-digit occupations, I find three common patterns hold for all the occupational classifications. First, there is considerable variation of the returns to General Occupational Tenure across occupations. Second, among the components that constitute the total return, the intercept part in general dominates the combination of linear and quadratic parts. Third, the intercept part is inversely related with the combination of linear and quadratic parts and thus a tradeoff exists between them.

The above conclusions are based on the specific functional form assumption made in the current paper. To generalize it, I first consider an extreme case where occupational human capital is strictly non-transferable and so the General Occupational Tenure reduces to the conventional occupational tenure. The occupation-specific returns for 1-, 2-, and 3-digit occupations are investigated for this extreme case and the three patterns are found still valid. Then I show that a special family of convexly decreasing Transfer Rate functions converge to the considered extreme case as the discounting during a switch becomes heavier. Provided that the initial and limiting cases share the same properties, these properties should apply to all the cases in between. Thus the three patterns tend to be a general result rather than just a specific case.

This article also contributes to the literature by helping reconcile two different views on the specificity of human capital. On the one hand, KM suggest that human capital tends to be occupation-specific. On the other, Gathmann and Schonberg (2010) and Poletaev and Robinson (2008) find that task-specific human capital is the most important source of wage growth. Using the task-approach to analyze occupational human capital, I show in this article that there is essentially no conflict between the two views, because an occupation is equivalent to a specific usage of the basic task bundle. In this sense, there is no difference between occupation specificity of human capital and task specificity of human capital.

In a very relevant paper, Sullivan (2010b) demonstrates that great heterogeneity exists not only in returns to occupational tenure, but also in returns to industrial tenure across occupations. He also extends the KM wage regression in two dimensions: by allowing for within-firm occupational mobility and by running wage regressions independently occupation by occupation. Whereas in this paper I augment the KM wage regression by allowing for occupational human capital's partial transferability and

¹For instance, Keane and Wolpin (1997) consider 5 alternatives which include schooling, home production, and 3 occupations; Hoffmann (2010) has 3 occupational choices plus unemployment; Sullivan (2010a) includes schooling, unemployment, and 5 occupations; Xiong (2012) considers 5 occupations.

occupation-specific return structure of returns to only occupational tenure variables. Our second extensions point to the same direction but theoretically his is obviously more general. However, constrained by the data, his exercise can only be performed at the 1-digit level. While my regressions are run under 1-, 2-, and 3-digit levels. So empirically speaking, the conclusions in this article are more robust. Indeed, there is a tradeoff between theoretical flexibility and empirical robustness. Despite the differences, both our exercises conclude that return structures differ a lot among various occupations.

The rest of the paper is organized as follows. In Section 2, I run wage regressions in a KM framework and compare my results and theirs. Section 3 introduces the notion of General Occupational Tenure and sets up a new econometrical framework to estimate its returns in every individual occupation. Section 4 discusses data sets that are used and relevant procedures. In Section 5, I show the main empirical results and discuss them. I turn to the estimation and discussion of one limiting case in Section 6. Conclusions are in the last section.

2 KM Wage Regression Revisited

Kambourov and Manovskii (2009b) perform the wage regression as follows:

$$\begin{aligned}
 \log w = & \beta_0 + \beta_{Edu} \text{Edu} + \beta_{EduSq} \text{Edu}^2 \\
 & + \beta_{Exp} \text{WorkExp} + \beta_{ExpSq} \text{WorkExp}^2 + \beta_{ExpCb} \text{WorkExp}^3 \\
 & + \beta_{Emp} \text{EmpTen} + \beta_{EmpSq} \text{EmpTen}^2 + \beta_{OJ} \text{OJ} \\
 & + \beta_{Ind} \text{IndTen} + \beta_{IndSq} \text{IndTen}^2 + \beta_{IndCb} \text{IndTen}^3 \\
 & + \beta_{Occ} \text{OccTen} + \beta_{OccSq} \text{OccTen}^2 + \beta_{OccCb} \text{OccTen}^3 \\
 & + X'B + \zeta
 \end{aligned} \tag{1}$$

In the above regression, $\log w$ is the natural log of real wage; Edu is a worker's years of schooling; OJ (Old Job) is a dummy variable which equals one if one's employer tenure is equal to or greater than one year and zero otherwise; WorkExp, EmpTen, IndTen, and OccTen are a worker's work experience, employer tenure, industrial tenure, and occupational tenure, respectively; and finally X consists of the following regressors: 1-digit occupation dummies, 1-digit industry dummies, union dummy, marital status dummies, year dummies, region dummies, current and lagged county level unemployment rates. To solve the endogeneity problem, the authors apply Altonji and Shakotko (1987)'s instrumental variable method that is widely used in the literature (e.g. Parent (2000), Gathmann and Schonberg (2010)). In particular, they use WorkExp, EmpTen, OJ, IndTen, and OccTen's deviations from mean as their instruments. Take EmpTen as an example: suppose $\overline{\text{EmpTen}}$ is the average employer tenure the worker has with the current employer, then EmpTen is instrumented by $\widetilde{\text{EmpTen}} = \text{EmpTen} - \overline{\text{EmpTen}}$ and similarly EmpTen^2 is instrumented

by $\widetilde{\text{EmpTen}}^2 = \text{EmpTen}^2 - \overline{\text{EmpTen}}^2$. Finally, given the nature of panel data, the error terms are allowed to be serially correlated for a given individual. In summary, KM use an IV-GLS method.

Due to the differences in data and sample restrictions², this paper modifies the above regression equation slightly. In particular, the threshold for OJ to take on unity is 4 months, instead of one year, because the data I use have a frequency of 4 months while KM use annual PSID (Panel Study of Income Dynamics) data.³ This paper's regression does not include year dummies as my data spread a relatively short time span (4 years from 1996 to 2000) compared to KM's (25 years from 1968 to 1993). And county level unemployment rates are not included as well, for there is no county level residence information in my data. On the other hand, my econometrical model contains two sets of extra dummy variables: one set controls for race and the other set controls for interview group number. While KM restrict their sample to white people, I do not impose such a restriction. My data are divided into four interview groups (called Rotation Groups) and information collected from each Rotation Group is based on a different reference time; KM's PSID data do not have such a structure.

Table 1 lists the coefficient estimates for the wage regression in a KM framework. The three columns from left to right correspond to 1-, 2-, and 3-digit occupational (and industrial) classifications, respectively⁴. As the table shows, if a wage regression controls for a worker's occupational tenure, other tenure variables, specifically employer tenure and industrial tenure, are no longer important: the estimated coefficients are not significant at the conventional significance levels. This finding is similar to that in KM and supports the occupational specificity of human capital.

Table 2 demonstrates the returns to 2, 5, and 8 years of various tenure variables: occupational tenure, industrial tenure, and employer tenure, respectively, assuming everything else being equal. Again the results are reported under 1-, 2-, and 3-digit occupational (and industrial) classifications. As can be seen in the table, in the presence of occupational tenure in a wage regression, the returns to industrial tenure and employer tenure are of minor importance and their p-values are much larger than their occupational tenure counterparts, consistent with the coefficient estimates in Table 1, and with the finding in KM⁵. And Table 2 shows that returns to occupational tenures are hump-shaped with the peak appearing at 5 years. Specifically, 5 years of occupational tenure are associated with a wage increase of 2.4% to 3.2%. However, KM report that the returns to 2-, 5-, and 8-year occupational tenures are increasing monotonically and 5 years of occupational tenure would increase a worker's wage by 8.02% to 11.97%. One possible reason for this difference may be the different sampling times of the two data sets.

²A detailed description of the data along with the sample restrictions is in Section 4.1.

³The regressions are also performed with an OJ of the one-year threshold just as KM do, and the results are very similar.

⁴For a detailed discussion of occupational and industrial classifications, please refer to Section 4.4.

⁵Please refer to their Table 2 (Section B).

To summarize, I verify KM’s finding using the SIPP data in this section: among different classes of specific human capital, occupational human capital is the most important one. So I set my focus on this class of human capital throughout the current article.

3 The Concept of General Occupational Tenure and Its Returns

3.1 Occupation Distance and General Occupational Tenure

The KM framework assumes that all occupations are uniformly distinct, and so if a worker switches from one source occupation to *any* non-self target occupation, the loss of occupational human capital is the same: 100%. The task-based approach (e.g., Gathmann and Schonberg (2010) and Yamaguchi (2012)) takes an alternative view of occupations and distances across them. Specifically, it assumes that there are a small number of elementary tasks, for instance, a set of two tasks: cognitive task and motor task. These tasks are fundamental in that they are used in every occupation, but with different combination of task intensivenesses. A unique combination of task intensivenesses distinguishes one particular occupation from all the other occupations and therefore defines an occupation. For example, a computer programmer’s position requires mainly the cognitive task; a construction worker’s position demands very intensive motor task; while a cook’s position may be in the middle: it needs some cognitive task but not as intensive as a computer programmer, and some motor task but not as intensive as a construction worker. More formally, suppose there exist n basic tasks and the intensiveness index of a given task can be expressed as a real number between 0 and 1 (after some normalization) and these indices are comparable across occupations, and then every point in the cube $[0,1]^n \subset R^n$ denotes an occupation.

Given the above definition of an occupation, occupations are no longer uniformly distinct. A subset of occupations may be more similar to one another than those outside of the subset, because they have similar combinations of task intensivenesses; some occupations might be very dissimilar to one another, because they have very different combinations of task intensivenesses. It follows that the transfer loss of occupational human capital is not always 100%. It should depend upon the similarity of the source and target occupations. If they differ a lot, the loss is supposed to be big; if they are really similar, the loss should be small. In practice, there are different ways to measure the similarity, or “distance” between a pair of occupations. For instance, Yamaguchi (2012) uses the euclidean distance in a task space to denote the occupation distance. While in Gathmann and Schonberg (2010), the authors essentially measure the angle formed by the origin-source occupation ray and the origin-target occupation ray and consider it the occupation distance.⁶ In this article, I follow Gathmann and

⁶The actual measure they use is one minus cosine of the angle.

Schonberg (2010) because I find it extremely intuitive. Specifically, it reflects the idea that it is the multi-tasking ability, or the ability to handle multiple tasks *simultaneously* that is valued in every occupation. When an upgrade or promotion takes place, the performance requirements rise for all the tasks at the same time. Similarly, when a downgrade or demotion takes place, the performance requirements fall for all the tasks at the same time. In these two scenarios, it seems reasonable to assume zero loss of occupational human capital. This is indeed the case when Gathmann and Schonberg (2010)’s measure is used, because the source and target occupations lie on the same ray and the distance angle is zero. Figure 1 illustrates the angle measure graphically under the assumption of R^2 .

With all the task intensiveness indices ranging from zero to one, the angle distance ranges from 0 (the shortest distance) to $\pi/2$ (the longest distance). Please note that it is important that the task intensiveness indices are cardinal and are comparable across occupations, because only when the two conditions are met at the same time are the units of intensiveness, in the task space of occupations, consistent along a given axis and consistent across axes so that the angle measure is not twisted and as a result, meaningful.

The task-based approach looks at occupations in a new perspective, and thus the occupational human capital, which is measured by tenure, should also be modified accordingly. Because now in the new framework, when one switches occupation he or she will carry a fraction of the occupational human capital (measured by tenure) from the source occupation to the target occupation: the loss is not 100% any longer. Therefore, this tenure needs a new name, so as to distinguish itself from the conventional occupational tenure concept in the literature. Gathmann and Schonberg (2010) call it “task tenure”, while I name it “General Occupational Tenure”, which seems more appropriate. First, what it really measures is a tenure associated with a particular occupation, more specifically, a target occupation, not a tenure associated with a particular task. In fact, Gathmann and Schonberg (2010) track task-specific human capital for every task and, when calculating this literal task tenure the authors always decompose the occupational tenure first. Second, the adjective “general” stresses its transferable nature: a portion of it is valued by both source and target occupations. In this sense, it is general, though not completely general.

How do we calculate the General Occupational Tenure? There are straightforward ways and black-box ways. Gathmann and Schonberg (2010) use a straightforward method. Suppose a worker is observed to work in an occupation for a period of time. Then this occupational tenure is decomposed into the tenures associated with all the individual tasks, and each task-related tenure is tracked separately. At the time when there is a need to calculate the General Occupational Tenure, one composes all the individual task-related tenures to get the result. This decomposition-composition cycle repeats itself again and again. With being straightforward as its advantage, this method is a little bit tedious if the number of basic tasks is big and a worker switches occupation frequently in his lifecycle. Alternatively, a black-box method is used in

this paper. In particular, I assume there exists a Transfer Rate function decreasing in the occupation distance, which yields what fraction of the occupational tenure can be transferred from the source to the target occupation given any pair of occupations. This empirical object offers me a handy tool to track one’s General Occupational Tenure without tracking his or her individual task-related tenures and avoids frequent decomposition-composition manipulations. Conceptually, it is reasonable to assume that the Transfer Rate function is convexly decreasing in the occupation distance with the following intuition: occupational switches constitute a serious change in an individual’s career path; even a small deviation from the source occupation implies a tremendous shift in the multi-tasking requirement and therefore to a large extent the previous working aptitude is no longer useful; however, as the deviation becomes bigger, the marginal cost of occupational switch is decreasing because the bulk of cost has already been incurred by the initial movements. In some sense, this is analogous to the marginal utility’s evolution when one is saturating his or her desires.

The specific choice of Transfer Rate function is an empirical issue. This article follows Xiong (2012) and assumes that

$$TransRate(\theta) = \left(-\frac{2}{\pi}\theta + 1\right)^5 \quad (2)$$

Equation (2) is convexly decreasing in the occupation distance and based upon the linear function of $f(\theta) = -\frac{2}{\pi}\theta + 1$. When the occupation distance takes on the smallest value, namely, $\theta = 0$, the Transfer Rate equals 1, that is, 100% of occupational tenure can be transferred. When, in theory, the farthest possible switch takes place, namely, $\theta = \pi/2$, the Transfer Rate equals 0, namely, nothing is transferable. Xiong (2012) finds that the above functional form yields a good calibration result to match his model-generated statistics with the data. Hence, I take it as the baseline functional form.⁷ To be more concrete, let me show an example given in Gathmann and Schonberg (2010).⁸ They assume there are two basic tasks called analytical and manual. A worker works in Occupation A (with analytical and manual intensive indices 0.5 and 0.5, respectively) for one year and then switches to Occupation B (with analytical and manual intensive indices 0.3 and 0.7, respectively). According to their equations, at the time when the switch takes place, the “task tenure” associated with Occupation A is $1 \times 0.5 \times 0.5 + 1 \times 0.5 \times 0.5 / ((0.5)^2 + (0.5)^2) = 1$, and the “task tenure” associated with Occupation B is $1 \times 0.5 \times 0.3 + 1 \times 0.5 \times 0.7 / ((0.3)^2 + (0.7)^2) = 0.862$. Therefore, the Transfer Rate is $0.862/1 = 0.862$. If the same transfer happens in my framework, the angle measure of distance between Occupations A and B is $arccos(0.5 \times 0.3 + 0.5 \times 0.7 / (\sqrt{(0.5)^2 + (0.5)^2} \sqrt{(0.3)^2 + (0.7)^2})) = 0.380$. Plug θ into Equation (2) and we get a Transfer Rate of 0.250. It turns out that my framework discounts a switcher’s General Occupational Tenure more heavily than that in Gathmann and Schonberg (2010).

⁷Numerous Transfer Rate functional forms are experimented on and a relevant discussion is to be found in Section 6.

⁸See P.16 at Section IIID in their paper.

With a Transfer Rate function at hand, it is simple to trace a worker’s General Occupational Tenure. Please note that when one talks about the General Occupational Tenure, there is always a corresponding occupation it is associated with.⁹ To illustrate how to calculate the General Occupational Tenure, suppose one worker starts his or her career path by entering Occupation A, and he or she accumulates the General Occupational Tenure (associated with Occupation A) one for one when he or she works in Occupation A. At some point in time, this worker switches to a new occupation, Occupation B. Then he or she starts working with some endowed General Occupational Tenure (associated with Occupation B). To calculate this endowment, we multiply his or her General Occupational Tenure associated with Occupation A, with the Transfer Rate determined by the occupation distance between the source occupation A and the target occupation B. Then on top of the endowment, the worker accumulates the General Occupational Tenure (associated with Occupation B) one for one when he or she works in Occupation B. And the process repeats itself until the end of the worker’s career path. At any time, we need track only two objects: the General Occupational Tenure and its associated occupation. Thus the black-box method saves one a lot of efforts because there is no longer a need to track all the tenures associated with individual tasks.

3.2 Estimating Occupation-Specific Returns to the General Occupational Tenure

Because the General Occupational Tenure is necessarily affiliated with an occupation, its returns should be occupation-specific. Empirically, I modify Equation (1) and use the following econometric model to perform the wage regression:

$$\begin{aligned}
\log w = & \beta_1 I_1 + \dots + \beta_n I_n + \beta_{Edu} Edu + \beta_{EduSq} Edu^2 \\
& + \beta_{Exp} WorkExp + \beta_{ExpSq} WorkExp^2 + \beta_{Emp} EmpTen \\
& + \beta_{EmpSq} EmpTen^2 + \beta_{OJ} OJ + \beta_{Ind} IndTen + \beta_{IndSq} IndTen^2 \\
& + \beta_{Occ1} I_1 \times GenOccTen + \dots + \beta_{Occn} I_n \times GenOccTen \\
& + \beta_{OccSq1} I_1 \times GenOccTen^2 + \dots + \beta_{OccSq_n} I_n \times GenOccTen^2 \\
& + X'B + \zeta
\end{aligned} \tag{3}$$

In the above regression, as in Equation (1), $\log w$ is the natural log of real wage; Edu is a worker’s years of schooling; OJ is a dummy variable which takes on unity if one’s employer tenure is equal to or greater than 4 months and zero otherwise; $WorkExp$, $EmpTen$, and $IndTen$ are a worker’s work experience, employer tenure, and industrial tenure, respectively; and X consists of the following regressors: 1-digit industry dummies, union dummy, marital status dummies, region dummies, race dummies,

⁹More specifically, it is the “target” occupation.

and Rotation Group dummies. In addition, I_i is the indicator function for Occupation i , and it equals 1 if the worker examined works in Occupation i and 0 otherwise; GenOccTen is the General Occupational Tenure. And I continue to apply an IV-GLS approach that uses WorkExp, EmpTen, OJ, IndTen, and GenOccTen’s deviations from mean as their instruments and allows for serial correlation in the error term for any given individual.

Implicitly, there is a key difference between wage regressions (1) and (3). As argued before, Equation (1) sees occupations uniformly distinct and therefore emphasizes their homogeneous side with the focus on the return’s time-series dimension, or the wage increment as time passes by. In contrast, Equation (3) starts with the view that every occupation is unique with its special task intensiveness combination, and so stresses occupations’ heterogeneous side with the focus on the return’s cross-section dimension, or the absolute magnitude differences among occupations. Please note in the framework of Equation (3), for a given occupation i , its General Occupational Tenure’s return, in the units of log real wages, has 3 parts: the constant part, β_i ; the linear part, β_{Occi} GenOccTen; and the quadratic part, β_{OccSq_i} GenOccTen². Borrowing terms from the fixed cost and the variable cost, I call the constant part the fixed return and the combination of linear and quadratic parts the variable return, for the latter depends upon the magnitude of General Occupational Tenure while the former does not. I will continue with discussions of the regression’s empirical results in Section 5.

4 Data and Methods

In this section, I introduce the data that are used to run the wage regression under Equation (3) and that are used to retrieve the occupational characteristics, and the method to construct task intensiveness indices for individual occupations, in addition to that used to define 1-, 2-, and 3-digit occupational and industrial classifications.

4.1 Survey of Income and Program Participation

SIPP is designed by the U.S. Census Bureau to collect detailed information on income, employment, and government transfer programs participation of the U.S. civilian non-institutionalized population. It selects a nationally representative sample of households and tracks them for several years. SIPP is administered in panels: from time to time, SIPP selects a new sample called a panel and keeps track of respondents in that panel. Within a SIPP panel, all the respondents are interviewed every 4 months (called a wave). The detailed information on individual’s personal characteristics, family composition, assorted incomes, insurance coverage, program participation, employment and/or business, assets owned is recorded. Initially, the U.S. Census Bureau plans to start a new panel of around 20,000 households each year and continue a panel for 32 months, but the actual sample size and the panel duration vary significantly. There are 14 panels so far with the first one the 1984 Panel and the latest one the 2008

Panel. The number of sampled households varies from 12,425 to 44,200, and the panel duration varies from 12 months to 60 months. SIPP undergoes an overhaul in 1996 with two most eminent reforms. First, it introduces computer-assisted interviewing and as a result the data consistency improves greatly for the panels after 1996 than earlier panels. Second, it abandons the overlapping time design, that is, several panels (with different starting times and ending times) are operated at the same time. As a remedy, sample size increases significantly for panels after 1996 than those before 1996.

SIPP data have two unique advantages over other widely-used labor market panel data, such as PSID and National Longitudinal Survey of Youth (NLSY) in serving this paper's study purpose. First, SIPP has a higher interview frequency (3 times per year) while most other popular surveys interview respondents annually. Thus SIPP provides richer labor market dynamics information, which in particular enables me to identify occupational mobility that takes place in the middle of a year. Second, SIPP asks respondents their occupational tenure in the first wave while other surveys don't. This information is of vital importance for the current project as respondents' direct answer to this question is more accurate than any indirect imputation that is forced to be applied when other data sets are used.

The choice of the 1996 panel of SIPP (SIPP1996 henceforth) for my econometrical exercise is based on the following considerations. First, panels after 1996 have a higher data quality due to the introduction of computer-assisted interviewing. Second, to estimate returns for hundreds of (3-digit level) occupations, large sample size is necessary: there should be sufficiently many observations in each individual occupation cell to guarantee identification. So, recent panels are preferable to earlier panels. Third, the task intensiveness information for each occupation comes from the Dictionary of Occupational Titles (DOT), which was released in the 1970's. So there is a time gap between SIPP data and the DOT. To make the estimation sensible, we want to minimize the time gap. In this sense, earlier panels are more suitable than recent panels. As far as all above three factors are concerned, SIPP1996 is the best compromise.

I impose the sample restrictions on SIPP1996 as follows: male, aged between 18 and 64, not disabled, and not self-employed. For a given worker, only when the following three conditions are satisfied is his person-wave observation qualified for the wage regressions in Sections 2 and 3.2: he is working on a full-time job, that is, the weekly working hours are no less than 35 hours; his nominal hourly wage is no less than 4.25 dollars, the U.S. federal minimum wage rate in 1995; and moreover, he holds such a job for at least two waves so that the IV-GLS method can be applied. In the end, the sample consists of 6,832 individuals with 45,320 person-wave observations. Summary statistics are listed in Table 3. A detailed description on how to construct various tenure variables can be found in Appendix A.

4.2 Dictionary of Occupational Titles

DOT is a large data set created by the U.S. Department of Labor to provide standardized occupational information for the purposes of matching job applicants with job vacancies. It contains rich information on requirements and features for over 12,000 finely defined occupations found in the U.S. labor market. Major part of the the DOT data come from the job analysts through on-site observation of occupations when they are performed, and for those that are difficult to observe the data come from surveying related professional and trade associations. The first edition of DOT was released in 1939, and in 1949, 1965, and 1977 the following editions II, III, and IV (latest edition) were publicized. For a given occupation, up to 62 characteristics are recorded which fall into one of 7 broad categories: worker functions, general education development, specific vocational preparation, aptitudes, temperaments, physical demands, and environmental conditions.

Many characteristics are recorded using a multi-point rank system. The variable Reasoning gives a typical example (descriptions come from U.S. Department of Labor (1972)). This variable describes an occupation's requirement on workers' ability to perform reasoning tasks and takes on the integer value from 1 (simplest) to 6 (most difficult) with details as follows:

1. Apply commonsense understanding to carry out simple one- or two-step instructions. Deal with standardized situations with occasional or no variables in or from these situations encountered on the job.

2. Apply commonsense understanding to carry out detailed but uninvolved written or oral instructions. Deal with problems involving a few concrete variables in or from standardized situations.

3. Apply commonsense understanding to carry out instructions furnished in written, oral, or diagrammatic form. Deal with problems involving several concrete variables in or from standardized situations.

4. Apply principles of rational systems to solve practical problems and deal with a variety of concrete variables in situations where only limited standardization exists. Interpret a variety of instructions furnished in written, oral, diagrammatic, or schedule form.

5. Apply principles of logical or scientific thinking to define problems, collect data, establish facts, and draw valid conclusions. Interpret an extensive variety of technical instructions in mathematical or diagrammatic form. Deal with several abstract and concrete variables.

6. Apply principles of logical or scientific thinking to a wide range of intellectual and practical problems. Deal with nonverbal symbolism (formulas, scientific equations, graphs, musical notes, etc.) in the most difficult phases. Deal with a variety of abstract and concrete variables. Apprehend the most abstruse clauses of concepts. Other characteristics are recorded by a binary variable. Take the variable Climb as an example. If the occupation involves its workers' climbing movement, then the variable

takes on unity and zero otherwise.

4.3 Principal Component Analysis

I use the DOT to derive task intensiveness indices for individual occupations. However, if we consider every characteristic variable captures an individual task, then the task space has too many dimensions and it will impose too heavy a burden on computation. In fact, if taking a closer look at all the DOT characteristic variables, one finds many of them are closely correlated and essentially measure a same thing. For instance, it seems acceptable to say that the Mathematical variable and the Numerical variable both measure an occupation’s skill requirement to crunch numbers. In literature, economists use the technique of Principal Component Analysis (PCA)¹⁰ to summarize the DOT information and to lower the task space dimension. The PCA is based on just the assumption that the information contained in a large number of variables can be represented by a small number of synthesized variables, and a set of weight coefficients (called factor loadings) are estimated so that the variation in the original data is maximized in the framework of synthesized variables.

There exist two different PCA approaches used by previous studies, based on different assumptions. The first approach assumes that a subset of DOT variables measures only one task and not other tasks. The second approach assumes that all DOT variables measure all tasks and these tasks are orthogonally distributed. The former approach requires a priori knowledge on the nature of DOT variables and fundamental tasks. While this knowledge is not required by the latter approach, it is sometimes difficult to assign a meaningful task name to a synthesized variable. Research that applies the first approach include Autor et al. (2003), Bacolod and Blum (2010) and Yamaguchi (2012). Studies like Ingram and Neumann (2006) and Poletaev and Robinson (2008) use the second approach. There is no general conclusion on which approach is better than the other, as can be seen by the fact that researchers use both methods. This article follows Yamaguchi (2012) closely and takes the first approach. In Yamaguchi (2012), the author’s assumptions are reasonable, and moreover he also performs a robustness check using the second approach, which yields very similar results.

In particular, I follow Yamaguchi (2012) in assuming that there exists a set of two fundamental tasks: cognitive task and motor task.¹¹ Moreover, I choose the

¹⁰or factor analysis, a closely related technique, which in practice yields very similar results as the PCA though conceptually the two techniques are different.

¹¹The choice of the task set is essentially an art and subject to researchers’ discretion. Autor et al. (2003) consider 4 tasks: nonroutine analytic, nonroutine interactive, routine cognitive, and routine manual. In Bacolod and Blum (2010), the set consists of cognitive, motor, people, and physical strength. Ingram and Neumann (2006) elect to use a set of 4 tasks: intelligence, fine motor, coordination, and strength. Whereas Poletaev and Robinson (2008)’s task set has 3 elements: general intelligence, fine motor, and physical strength. The specific choice depends firstly on the research objective. Researchers also have other considerations: the number of basic tasks should not be too small, otherwise some useful information contained in the DOT will be wasted; on the other hand,

same subset of DOT variables as in Yamaguchi (2012) for individual fundamental tasks. Specifically, 11 DOT variables are assumed to measure only the cognitive task: Data, People, Reasoning, Mathematical, Language, Intelligence, Verbal, Numerical, Influencing People, Accepting Responsibility for Direction, and Dealing with People; 15 DOT variables are assumed to measure only the motor task: Things, Motor Coordination, Finger Dexterity, Manual Dexterity, Eye-hand-foot Coordination, Spatial Perception, Form Perception, Color Discrimination, Setting Limits, Tolerance or Standards, Strength, Climb, Stoop, Reach, Talk, and See.

Please note that all DOT characteristics are order variables or dummy variables, and are thus ordinal. However, as discussed in Section 3.1, to use the desired angle measure of occupation distance, it is important that the intensiveness indices are cardinal for each individual occupation and are comparable across tasks. In Autor et al. (2003) and Yamaguchi (2012)¹², the authors tackle the issue carefully and use a specific data set to help transform the original ordinal DOT scores to some cardinal values. The key data they use is the augmented April 1971 CPS file released by the National Academy of Sciences (2001), in which experts assign individual DOT occupation codes and characteristics to the 60,441 respondents in the sample. After getting the principal components from the DOT, they convert them into cardinal-flavored percentile scores¹³ with the help of employment weights in the augmented April 1971 CPS file. I tackle the issue in the spirit of their strategy but with a slight modification. In particular, I convert the original DOT ranking scores into percentile scores¹⁴ using the employment weights in the augmented April 1971 CPS file before doing PCA. This way I assure that all the obtained task intensive indices fall in the range of $[0, 1]$ and have a percentile meaning. As mentioned early and to be discussed in the next subsection, DOT is a much-finer occupational classification than 1-, 2-, and 3-digit occupational classifications. With DOT-level occupational task indices at hand, it is easy to aggregate them into the 1-, 2-, and 3-digit levels and calculate corresponding angle distance measures.

Table 4 lists summary statistics of the cognitive and motor intensiveness indices for 1-, 2-, and 3-digit occupations, respectively.¹⁵ Take 3-digit occupations as an example, the physician’s position (84) requires most intensive cognitive skill, while the garbage collector’s position (875) needs least intensive cognitive skill; as for the motor task, the electrical and electronic equipment assembler’s position (683) is most demanding,

the number should not be too large, either, or the economic model’s computational cost would be too high.

¹²He follows the method in Autor et al. (2003).

¹³As a normalization, the scores are divided by 100 so that the results range from 0 to 1.

¹⁴Again, they are normalized by a division with 100.

¹⁵The results come from the PCA analysis of the April 1971 CPS file. However, some occupation titles do not exist in the CPS data. So the number of observed titles are sometimes less than that listed in the various classifications. For 1-digit occupations, we have 20 observed vs. 20 listed; for 2-digit occupations, we have 56 observed vs. 58 listed; and for 3-digit occupations, we have 423 observed vs. 501 listed.

whereas the religious worker, not elsewhere classified (177) is least challenging.

Note that various occupations demonstrate different intensiveness combinations of the cognitive and motor tasks. The following four 3-digit occupation titles provide four extreme examples. Veterinarians (86) have high index numbers on both dimensions: 0.970 of cognitive intensiveness index and 0.980 of motor intensiveness index (this order of task intensiveness indice is followed by subsequent examples). The position of ushers (462) is an opposite example with both index numbers low (0.270 and 0.443). Religious worker, not elsewhere classified (177) gives us an example of high cognitive index and low motor index (0.944, 0.235). Lastly, textile sewing machine operators (744) see a combination of low cognitive index and high motor index (0.291, 0.915).

Yamaguchi (2012) shows that great heterogeneity of task human capital exists in a given 1-digit occupation title. He finds that there is considerable task complexity variation of 3-digit occupations within a 1-digit occupational aggregate. He decomposes the total task complexity variance into the within-group and between-group variances and finds that the former accounts for more than 50% of the total variance for both the cognitive and motor tasks. He continues to draw 3-digit occupations that belong to two different 1-digit occupational groups on a same scatter plot and finds a significant overlap. So he argues that the idea of a certain 1-digit occupation is uniformly more skill-demanding than the other is debatable. Table 4 in the current article reinforces the above finding. Note that the 1-, 2-, and 3-digit occupations that require the most intensive motor task are construction and extractive occupations (16), veterinarians (27), and electrical and electronic equipment assemblers (683), respectively. However, the 3-digit occupation 683 does not belong to the 2-digit occupational group 27, and moreover, the 2-digit occupation 27 does not belong to the 1-digit occupational aggregate 16, either.

Table 5 lists summary statistics on the angle measure of occupation distance based on Equation (2). They are in the units of radians. The average non-self distances for 1-, 2-, and 3-digit classifications are 0.256, 0.298, and 0.456, respectively. For 1-digit occupations, the largest distance exists between social scientists, social workers, religious workers, and lawyers (4) and handlers, equipment cleaners, helpers, and laborers (20), and the smallest distance between registered nurses, pharmacists, dietitians, therapists, and physician's assistants (7) and technologists and technicians, except health (10). Among 2-digit occupations, the position of lawyers and judges (21) and the position of handlers, equipment cleaners, and laborers (87) lie farthest to each other, while the position of teachers, except postsecondary institutions (23) and the position of insurance, securities, real estate and business service sales occupations (41) lie closest to each other. For 3-digit occupations, the position of religious workers, not elsewhere classified (177) and the position of garbage collectors (875) generate the maximum distance, whereas the position of chemical technicians (224) and the position of general office clerks (379) constitute the minimum distance. The distances of some above pairs may not seem intuitive. But please bear in mind that this distance measure is based on the intensive combination of basic tasks, not the knowledge

occupations make use of. And it is very difficult, if not impossible, to compare the distances among several sets of knowledge.

4.4 Occupational and Industrial Classifications

An occupational (industrial) classification is a collection of occupation (industry) titles and is usually organized using a hierarchical structure. For instance, the U.S. Census 1990 occupational classification, based upon which SIPP codes its respondents' occupation affiliation, lists 501 finest occupational titles, and they are aggregated into 13 Major Groups and further into 6 Summary Groups. Because SIPP 1996 Panel is the main data set which is used in the current paper and upon which the wage regressions are run, I take the 501-title classification as a reference and call it 3-digit classification. The Census 1990 occupational classification in turn is built upon the 1980 Standard Occupational Classification (SOC1980) system. SOC1980 is an occupational classification of 4 layers: 664 Units, 224 Minor Groups, 58 Major Groups and finally 20 Divisions. In this article, I take the 20 Divisions and the 58 Major Groups as 1-digit and 2-digit occupations, respectively. Because the Census 1990 occupational classification is derived from SOC1980, the crosswalk is readily available. Appendix B lists the Census 1990 occupational classification and Appendix C shows the SOC1980 system.

Similarly, SIPP adopts the U.S. Census 1990 industrial classification as the reference to code its respondents' industry affiliation. The collection consists of 235 finest industrial titles, and they are aggregated into 13 Major Groups. I take the 235-title classification as a reference and call it 3-digit classification. The Census 1990 industrial classification is developed from the 1987 Standard Industrial Classification (SIC1987) system, which, analogous to SOC1980, holds a four-layer hierarchical structure: 1503 Industries, 504 Industry Groups, 82 Major Groups and finally 10 Divisions. The current paper takes the 10 Divisions and the 82 Major Groups as 1-digit and 2-digit industries, respectively. Again, since the Census 1990 industrial classification is derived from SIC1987, the crosswalk is readily available.

There is a need to match the occupational titles in the SIPP1996 and in the DOT: the former is the main data set on which wage regressions are based, and the latter is the source to extract task intensiveness indices. I solve this technical difficulty in an indirect manner. The key is the augmented April CPS file. This data set can bridge the gap since in this file every worker's occupation affiliation is coded using both DOT classification and the 1977 Standard Occupational Classification (SOC1977). Recall that the Census 1990 occupational classification, which SIPP1996 adopts as its benchmark, is developed from SOC1980. And SOC1980 is a revised version of SOC1977 and they are actually very similar. Therefore, I have been able to construct a crosswalk between them¹⁶, so that the SIPP data and DOT are finally linked.

¹⁶The crosswalk between SOC1980 and SOC1977 is available upon request.

5 Empirical Results of Returns to the General Occupational Tenure

5.1 Regression Results

Recall that the KM wage regression framework is modified to accommodate the new concept of General Occupational Tenure and to estimate its returns.¹⁷ The new wage regression inherits an important feature from the KM regression, that is, in the presence of occupational tenure variables (now the General Occupational Tenure) in a wage regression, the returns to the industrial tenure and the employer tenure are not important. As an example, Table 6 lists the coefficient estimates for the regression under 1-digit occupational classification. The coefficients on employer tenure, industrial tenure and their squared terms are in general insignificant with very large p-values. This is also true for regressions under 2- and 3-digit occupational classifications.

As discussed in Section 3.2, the returns to the General Occupational Tenure is naturally occupation-specific and consist of the fixed and variable parts. For any given occupation, the fixed return is the estimated intercept, and the variable return involves the General Occupational Tenure and its squared terms. Table 7 lists the empirical results.¹⁸ First, there is considerable variation of the returns to General Occupational Tenure among different occupations. The mean of General Occupational Tenure is roughly 13 years for all three occupational classifications and so I use it as a benchmark value. The summary statistics are calculated for a worker who has 13 years of General Occupational Tenure, for 1-, 2-, and 3-digit occupational classifications¹⁹. Take 3-digit occupations as an example, as Section A of Table 7 shows, given 13 years of General Occupational Tenure, the largest return a 3-digit occupation generates is 14.60 while the smallest -14.41. Compared to the mean return(0.88), its standard deviation (1.65) is big. Second, among the two components that constitute the total return, the fixed return in general dominates the variable return. Section B of Table 7 lists the fixed return. In Section C, the variable return is calculated according to 3 different levels of the General Occupational Tenure: 6 years (roughly 25 percentile of the General Occupational Tenure for all three occupational classifications), 12 years (50 percentile), and 19 years (75 percentile). It is evident that the mean fixed return is significantly larger than the mean variable return at all three levels, under all three occupational classifications. Moreover, the remark is strengthened by the fact that

¹⁷Refer to Section 3.2 for details.

¹⁸All the values are calculated on the basis of point estimates of coefficients on the General Occupational Tenure-related variables in the wage regression Equation (3), with insignificant estimates (10% significance level) changed to zeros.

¹⁹The number of identifiable occupations is listed on the last row of Table 7. Some occupations' return coefficients cannot be identified because too few observations fall in their cells. This problem is especially pronounced for the 3-digit occupational classification due to its large number of occupation titles. In the end, 19 1-digit occupations, 37 2-digit occupations, and 274 3-digit occupations are identified.

the fixed return has a smaller standard deviation than the variable return. Third, the fixed return and the variable return is inversely related and thus a tradeoff exists between the two components. Section D shows the coefficient of correlation between the fixed and variable returns at the 3 different levels that appear in Section C for 1-, 2-, and 3-digit occupational classifications. As can be seen in the table, in almost all cases, the two returns are strongly negatively correlated.

5.2 Discussion

The proposed extended wage regression in this paper, namely, using the General Occupational Tenure to replace the conventional occupational tenure, starts from a conceptual innovation, where occupations are analyzed using the task-based approach. But empirically, is General Occupational Tenure a better alternative to conventional occupational tenure? This subsection takes a closer look at this issue.

Firstly let us look at the distribution of conventional occupational tenure for a given level of General Occupational Tenure. Recall that the General Occupational Tenure comes from two sources: heritage from the previous occupations, and accumulation from the current occupation. If the accumulation part accounts for a big chunk, then the substitution of the General Occupational Tenure for the conventional occupational tenure will not make much difference. On the other hand, if the heritage part plays an important role, then the replacement is meaningful.

Table 8 lists some summary statistics of the conventional occupational tenure, namely the accumulation part, given a specific General Occupational Tenure level, for 1-, 2-, and 3-digit occupations. In particular, for each General Occupational Tenure level, the table shows the mean and the coefficient of variation of the conventional occupational tenure. Moreover, the table also contains a statistic which equals the 50 percentile of the conventional occupational tenure divided by the given General Occupational Tenure. This statistic reveals an upperbound share of the accumulated part for half of the workers (or equivalently, one minus this statistic reveals a lowerbound share of the inherited part for half of the workers). And again, three representative General Occupational Tenure levels are considered in the table: 6 years (25 percentile), 12 years (50 percentile), and 19 years (75 percentile).

Table 8 provides supportive evidence of the important role the heritage part plays. For instance, given 6 years of General Occupational Tenure, the mean accumulated part is only around 2.7 years for all three occupational classifications, or roughly 40% of the General Occupational Tenure. Moreover, the conventional occupational tenure demonstrates considerable dispersion with the coefficients of variation varying around 0.80 for all classifications. Furthermore, half of the workers accumulate less than one third of the given 6 years of General Occupational Tenure, or equivalently, half of the workforce obtains at least two thirds of the General Occupational Tenure from heritage. Although the table shows that as the General Occupational Tenure increases, importance of the accumulated part rises with its dispersion shrinking, the inherited

part's role still cannot be ignored.

Secondly, I run some nested wage regressions which include both General Occupational Tenure and conventional occupational tenure as independent variables. It is found that, in the presence of General Occupational Tenure variables, the estimated coefficients on conventional occupational tenure variables are basically not significant. This finding tends to support that variation of the General Occupational Tenure is more important in accounting for variation of the log real wage and hence the General Occupational Tenure is a more suitable variable in a wage regression than the conventional occupational tenure.

More specifically, two groups of nested wage regressions are performed. The first group is a constrained nested wage regression by adding the General Occupational Tenure variable and its squared and cubed terms in the regression function (1). It is constrained in the sense that the return coefficients are restricted to be same across occupations. The second group is an unconstrained nested wage regression by adding the conventional occupational tenure variable and its squared term in the regression function (3). It is unconstrained because like (3), the return coefficients are occupation-specific and can be different across occupations. However, there is a limitation for the nested regressions: Altonji and Shakotko (1987)'s instrumental variable method cannot be used in this context. Because the instrument for the General Occupational Tenure is always the same as that for the conventional occupational tenure, the number of instruments are less than the number of endogenous variables and the system is underidentified. Therefore, only GLS is applied to take care of individual-level serial correlations. It is evident that the estimates would be biased. However, the aim of this exercise is not to obtain a set of consistent estimated coefficients. Due to that estimated coefficients on the General Occupational Tenure variables and on the conventional occupational tenure variables tend to be biased in the same direction, the biased estimates can still provide some clues on which occupational tenure variables, General or conventional, is more relevant in a wage regression.

Table 9 lists coefficient estimates on conventional occupational tenure variables and General Occupational Tenure variables for the constrained nested wage regression under all three occupational classifications. In general, the coefficient estimates on General Occupational Tenure variables are significant; whereas the coefficient estimates on conventional occupational tenure variables are not. Table 10 reports summary statistics for the unconstrained nested wage regressions. Because the return coefficients are occupation-specific and the numbers of occupations are big under 2- and 3-digit classifications, the table only reports the percentages of significant estimates for different classes of tenure variables. It can be seen that for 1- and 3-digit occupations, the percentage of significant estimates is higher for General Occupational Tenure variables than for conventional occupational tenure variables, but for 2-digit occupations, the conclusion is reversed. Jointly, Tables 9 and 10 tend to convey the information that the wage variability is more closely related with variability of the General Occupational Tenure and therefore this new tenure variable is a more appropriate independent

variable in a wage regression.

Recall that magnitude of the General Occupational Tenure depends crucially on the Transfer Rate function. Given a specific Transfer Rate function, Equation (2), we have the previous three conclusions. A natural question is, do they still hold under other Transfer Rate function assumptions? To answer this question, I consider an extreme case and show that a family of convexly decreasing Transfer Rate functions converge to it as the discounting becomes more and more heavy. For this limiting case, the three patterns are still valid. This tends to support a yes answer to the question raised, at least for the special set of Transfer Rate functions.

6 One Limiting Case and Convergence

Consider the conventional assumption in the occupational literature, namely, occupational human capital is specific and not transferable across occupations. This simplifying scenario constitutes a limiting case of the General Occupational tenure. When the discounting of a Transfer Rate function becomes extremely heavy, an individual suffers 100% loss of occupational human capital, measured by tenure, when he or she switches occupation. In this case, the wage regression (3) would reduce to an occupation-specific version of KM wage regression (1).²⁰

I perform the occupation-specific version of KM wage regression for this extreme case and report the empirical results in Table 11, which has exactly the same layout as Table 7. It is obvious that all three conclusions based on Table 7 continue to hold for Table 11, the extreme case. Firstly, the variation of returns to (General) Occupational Tenure is still large across occupations. As Table 11's Section A shows, while 1- and 2-digit occupations see slightly less spreading in their return distributions than in Table 7, the 3-digit occupation's return demonstrates much more variation. Secondly, in most cases, the fixed return is significantly larger than the variable return. Comparing the numbers in Section B and in Section C, we find this is true for all three classifications. Thirdly, the fixed return and the variable return is still negatively correlated in Table 11 (Section D), though not as strongly as in Table 7 and so the tradeoff continues to exist.

As argued in Section 3.1, it is intuitively appealing to assume a convexly decreasing Transfer Rate function. In fact, the baseline Transfer Rate function $TransRate(\theta) = (-\frac{2}{\pi}\theta + 1)^5$ is a convex transformation of the linear function $TransRate(\theta) = -\frac{2}{\pi}\theta + 1$ which yields 1 when θ equals 0 and 0 when θ equals $\pi/2$. It is very easy to make this linear function more or less convex by changing its exponent, and so I focus on the family of Transfer Rate functions that are convexly transformed from the above linear function. In particular, I raise the power of the linear function to 3, 7, 11, and 15, respectively to achieve increasingly heavy discounting, in addition to 5, the baseline

²⁰More accurately, the cubed terms on the right hand side of the KM regression equation are removed.

value. The extreme case can be reached by setting the power to plus infinity, where $TransRate(\theta)$ equals 1 when θ equals 0 and 0 when θ takes on all the other values.

Table 12, again under all three occupational classifications, lists the statistics based on various Transfer Rate function assumptions and clearly demonstrates a converging tendency. Each row indicates a Transfer Rate function and the numbers in the leftmost column are the values of the exponents for the corresponding Transfer Rate functions. There are 4 columns of statistics for a given occupational classification: from left to right, the first column lists the average non-self transfer rate which shows the degree of discounting, and as the value of the exponent turns bigger the discounting becomes heavier and thus the mean transfer rate smaller; columns 2 to 4 list the euclidean distances between the point estimates based on a given Transfer Rate function with the indicated exponent value and the point estimates based on the extreme-case Transfer Rate function (exponent equal to plus infinity) for occupation-specific constant coefficients, linear coefficients, and quadratic coefficients, respectively. Recall that for the wage regression of General Occupational Tenure, Equation (3), the return for an individual occupation takes a quadratic structure. Because the constant, linear, and quadratic coefficients display obviously different orders of magnitude, the three groups' distances are calculated separately. As can be seen in Table 12, with the exponent value approaching plus infinity, the distances of the constant, linear, and quadratic coefficients become smaller and smaller, for 1-digit and 2-digit occupational classifications. Under 3-digit occupational classification, the pattern firmly holds for the constant distance and generally holds for the linear distance. However, the expected convergence does not appear for the quadratic distance, given the experimented values of exponents. It could be the case that the converging pattern resumes for the quadratic distance as larger exponents are tried.

Tables 11 and 12, in conjunction with Table 7, reveal an appealing finding. With the increase of the exponent value, the investigated family of Transfer Rate functions converge to the limiting-case Transfer Rate function with a plus infinity exponent. And the limiting case shares the same three features with the baseline model. Therefore, it is reasonable to argue that the three patterns of the returns to General Occupational Tenure apply to the whole family of Transfer Rate functions. It may not be too mistaken to conjecture that these results will also hold for a larger set of convexly decreasing Transfer Rate functions, an even larger generalization.

The generalization basically lowers importance of specific choice of the baseline exponent value, 5. As mentioned in Section 3.1, the value of 5 helps yield desirable calibration results in Xiong (2012). In this section, I further show that this is a satisfactory choice in a goodness-of-fit sense. Table 13 lists the Root Mean Squared Errors (MSE) for various choices of the exponent value in the Transfer Rate function under all three occupational classifications. In general, a smaller Root MSE indicates better goodness-of-fit of a regression.²¹ According to Table 13, it seems that as the

²¹The extended wage regression (3) does not contain a constant regressor and thus the conventional R squared cannot be used here.

exponent rises or the discounting becomes heavier, the Root MSE displays an inverse U shape for 1-digit occupations, a monotonically increasing trend for 2-digit occupations, and a U shape for 3-digit occupations. Because intuitively it is believed that a Transfer Rate function is convexly decreasing, the exponent value should be greater than unity. Among the choices listed in the table, 5 is acceptable under all three occupational classifications in that it helps generate a relatively low Root MSE in all three scenarios.

7 Conclusion

In this article, I study the returns to occupational human capital under the assumption that all occupations are uniquely distinct and that occupational human capital is partially transferable. I name the associated tenure variable “General Occupational Tenure” and propose an empirical Transfer Rate function that relates its transferable portion with the occupation distance. Combining SIPP data and task information from the DOT, I perform a generalized wage regression under 1-, 2-, and 3-digit occupational classifications and find 3 common patterns: returns to the General Occupational Tenure demonstrate great variation across occupations; the fixed return generally dominates the variable return; and the two are always negatively correlated. Finally I generalize this result to show that they actually apply to a large family of convexly decreasing Transfer Rate functions by showing that as the discounting becomes heavier these functions converge to a limiting case where the 3 patterns hold.

In the current paper, I start by repeating KM’s econometrical exercise using the SIPP data and get a result analogous to theirs: including a worker’s occupational tenure in a wage regression makes other tenure variables less important. This lends support to the view that human capital tends to be occupation-specific rather than firm-specific or industry-specific. I continue to extend KM’s framework in two important aspects: the occupation-specific returns are allowed and the occupational tenure is assumed to be partially transferable. The two extensions are actually based on one fundamental deviation from the traditional simplifying assumption that all occupations are uniformly distinct and so the occupational human capital is equally non-transferable. The new underlying assumption stresses the heterogeneity existing across occupations. Because occupations are very different, the returns should be occupation-specific. Because occupations are not uniformly distinct, some occupations are closer to each other and others are farther, and thus the occupation distance should determine how transferable the occupational human capital is between a given pair of occupations. Then the Transfer Rate function comes into play in tracking the General Occupational Tenure.

I face two technical challenges in this project. Firstly, in constructing the favored distance measure, it is important that the intensiveness indice are cardinal and comparable across tasks. I use the augmented April 1971 CPS file to tackle this problem. This data set codes individuals’ occupations using both the DOT and other popu-

lar occupational classifications and it contains the DOT rank information for every respondent. Using the employment distribution across occupations, I compute the percentile of each DOT score for each respondent. Then I use the percentile-based value to replace the ordinal DOT score. Secondly, to link the SIPP data on which the wage regression is based and the DOT information where the task intensiveness indice come from, I must find a crosswalk between the two occupational classification systems. Although there is no direct crosswalk, I use an indirect approach. SIPP adopts the Census 1990 classification which in turn is based on the SOC1980, whereas April 1971 CPS contains SOC1977 codes. The SOC1980 is an update of SOC1977 and they are similar, so I am able to construct a crosswalk between them.

Note that the limiting case for the convergence is a special version of the KM wage regression. It assumes absolute no-transfer of human capital across occupations, same as KM do. But it allows for occupation-specific occupational returns. In this sense, it is a generalization of KM and KM provide an “average” estimate of occupational returns. But obviously, Equation (3) is a further generalization.

In future research, if one can prove that a good shock to occupational returns dissipates quickly as occupation distance increases and can find an empirical relationship exists between occupational return shocks and occupation distances, then a scalar (occupation distance) can replace the occupation title in an economic model, and therefore a discrete occupational choice model can be turned into a continuous occupational choice model. As a result, computational constraint will no longer be a major concern and the occupation set in an model can be greatly enlarged to be closer to the real economy.

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Table 1: KM Wage Regressions Estimates

	1-Digit	2-Digit	3-Digit
EmpTen	-0.00197 (0.00203)	-0.00188 (0.00209)	-0.000857 (0.00212)
EmpTenSq	0.0000581 (0.0000821)	0.0000527 (0.0000854)	0.0000173 (0.0000872)
WorkExp	0.0848*** (0.00799)	0.0856*** (0.00763)	0.0858*** (0.00782)
WorkExpSq	-0.00148*** (0.000340)	-0.00156*** (0.000335)	-0.00156*** (0.000344)
WorkExpCb	0.00000962* (0.00000504)	0.0000106** (0.00000502)	0.0000101** (0.00000512)
IndTen	0.00431 (0.00669)	0.00155 (0.00671)	0.00178 (0.00723)
IndTenSq	-0.000607 (0.000573)	-0.000325 (0.000581)	-0.000501 (0.000587)
IndTenCb	0.00000717 (0.0000123)	0.00000148 (0.0000124)	0.00000626 (0.0000121)
OccTen	0.0102 (0.00628)	0.0127** (0.00642)	0.0112 (0.00688)
OccTenSq	-0.00118** (0.000562)	-0.00139** (0.000572)	-0.00112* (0.000574)
OccTenCb	0.0000235* (0.0000122)	0.0000282** (0.0000123)	0.0000224* (0.0000120)
OJ	0.00353 (0.00277)	0.00328 (0.00281)	0.00327 (0.00288)
Observations	45320	44098	42346
Individuals	6832	6680	6467

NOTES: The dependent variable is log real wage. Other covariates include an intercept, years of schooling with squared term, 1-digit occupation and industry dummies, union dummy, marital status dummies, region dummies, race dummies, and Rotation Group dummies. IV-GLS estimation method is used. Refer to Regression Equation (1) in the text. Standard errors are in parentheses. * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$.

Table 2: Returns to Tenure, KM Wage Regressions

	1-Digit			2-Digit			3-Digit		
	2 years	5 years	8 years	2 years	5 years	8 years	2 years	5 years	8 years
Occupation	.016 (.135)	.024 (.231)	.018 (.474)	.020 (.064)	.032 (.119)	.027 (.285)	.018 (.123)	.031 (.176)	.029 (.294)
Industry	.006 (.583)	.007 (.742)	-.001 (.978)	.002 (.874)	-.000 (.992)	-.008 (.773)	.002 (.897)	-.003 (.907)	-.015 (.624)
Employer	-.004 (.329)	-.008 (.324)	-.012 (.322)	-.004 (.362)	-.008 (.353)	-.012 (.347)	-.002 (.677)	-.004 (.663)	-.006 (.649)

NOTES: P-values are in parentheses. Returns to various tenures are calculated based on the coefficient estimates of Regression Equation (1).

Table 3: Descriptive Statistics

	Mean	Std. Dev.
Age	38.30	10.61
Years of schooling	12.23	2.27
Percent married (%)	66.30	
Percent unionized (%)	28.47	
Percent white (%)	86.10	
WorkExp (yrs)	19.40	10.62
EmpTen (yrs)	5.48	7.54
OccTen (yrs)		
1-digit	9.31	9.53
2-digit	9.19	9.52
3-digit	8.93	9.53
IndTen (yrs)		
1-digit	9.55	9.54
2-digit	9.29	9.54
3-digit	9.19	9.55
GOccTen (yrs)		
1-digit	13.86	9.10
2-digit	13.36	9.08
3-digit	13.49	9.14

NOTES: WorkExp, EmpTen, OccTen, IndTen, and GOccTen refer to labor market work experience, employer tenure, occupational tenure, industrial tenure, and General Occupational Tenure, respectively. In principle, the 1-digit mean of GOccTen should be the largest, and the 3-digit mean the smallest, among the three. However, when wage regressions are performed, some occupations have too few observations in the cell and thus the corresponding workers are deleted. So the mean GOccTen is calculated based on 3 different samples for the 3 occupational classifications. Specifically, the 2-digit sample is a subset of the 1-digit sample, and the 3-digit sample is a subset of the 2-digit sample.

Table 4: Summary Statistics of Task Intensiveness Indices

	Cognitive Task		
	1-Digit	2-Digit	3-Digit
Max	1 (6)	1 (26)	1 (84)
Min	.257 (20)	.256 (87)	.194 (875)
Mean	.737	.736	.646
Std. dev.	.218	.227	.229
	Motor Task		
	1-Digit	2-Digit	3-Digit
Max	1 (16)	1 (27)	1 (683)
Min	.456 (4)	.354 (21)	.235 (177)
Mean	.798	.711	.742
Std. dev.	.164	.186	.174
Obs	20	56	423

NOTES: Results come from the PCA analysis of the augmented April 1971 CPS file. In parentheses are corresponding occupation codes. In particular, for 1-digit occupations, 6 refers to Health Diagnosing and Treating Practitioners; 20 refers to Handlers, Equipment Cleaners, Helpers, and Laborers; 16 refers to Construction and Extractive Occupations; and 4 refers to Social Scientists, Social Workers, Religious Workers, and Lawyers. For 2-digit occupations, 26 refers to Physicians and Dentists; 87 refers to Handlers, Equipment Cleaners, and Laborers; 27 refers to Veterinarians; and 21 refers to Lawyers and Judges. For 3-digit occupations, 84 refers to Physicians; 875 refers to Garbage Collectors; 683 refers to Electrical and Electronic Equipment Assemblers; and 177 refers to Religious Workers, n.e.c. (not elsewhere classified). In the data, the numbers of observed occupation titles for 1-, 2-, and 3-digit occupational classifications are 20, 56, and 423, respectively.

Table 5: Summary Statistics of Angle Occupation Distances (in radians)

	1-Digit	2-Digit	3-Digit
Max	.804 (4_20)	.894 (21_87)	1.050 (177_875)
Min	.007 (7_10)	.0001 (23_41)	.00000315 (224_379)
Mean	.256	.298	.456
Std. dev.	.175	.211	.278

NOTES: Theoretically, the angle occupation distance ranges from 0 to $\pi/2$. In parentheses are corresponding occupation pairs in terms of occupation codes. In particular, for 1-digit occupations, 4 refers to Social Scientists, Social Workers, Religious Workers, and Lawyers; 20 refers to Handlers, Equipment Cleaners, Helpers, and Laborers; 7 refers to Registered Nurses, Pharmacists, Dietitians, Therapists, and Physician's Assistants; and 10 refers to Technologists and Technicians, Except Health. For 2-digit occupations, 21 refers to Lawyers and Judges; 87 refers to Handlers, Equipment Cleaners, and Laborers; 23 refers to Teachers, Except Postsecondary Institutions; and 41 refers to Insurance, Securities, Real Estate and Business Service Sales Occupations. For 3-digit occupations, 177 refers to Religious Workers, n.e.c. (not elsewhere classified); 875 refers to Garbage Collectors; 224 refers to Chemical Technicians; and 379 refers to General Office Clerks.

Table 6: Generalized Wage Regression Estimates, 1-Digit

EmpTen	-0.000281 (0.0021)	GOccTen17	-0.0101 (0.0125)	GOccTenSq19	0.000314 (0.0003)
EmpTenSq	-0.0000635 (0.0001)	GOccTen18	-0.0157* (0.0093)	GOccTenSq20	-0.000356 (0.0003)
WorkExp	0.0779*** (0.0067)	GOccTen19	-0.0104 (0.0108)	Occ1	0.819*** (0.1423)
WorkExpSq	-0.000909*** (0.0001)	GOccTen20	0.0110 (0.0109)	Occ2	1.028*** (0.3471)
IndTen	0.00330 (0.0037)	GOccTenSq1	0.000955** (0.0004)	Occ3	0.128 (0.3747)
IndTenSq	-0.000406*** (0.0001)	GOccTenSq2	-0.000661 (0.0010)	Occ4	0.534 (0.3983)
GOccTen1	-0.0308** (0.0121)	GOccTenSq3	-0.00203 (0.0012)	Occ5	1.334*** (0.2522)
GOccTen2	0.00505 (0.0379)	GOccTenSq4	-0.00232 (0.0029)	Occ7	1.595*** (0.2576)
GOccTen3	0.102** (0.0452)	GOccTenSq5	0.00124** (0.0005)	Occ8	0.493* (0.2697)
GOccTen4	0.0411 (0.0850)	GOccTenSq7	0.000931 (0.0007)	Occ9	0.719*** (0.2347)
GOccTen5	-0.0704*** (0.0182)	GOccTenSq8	-0.000855 (0.0009)	Occ10	0.933*** (0.1782)
GOccTen7	-0.0621** (0.0269)	GOccTenSq9	-0.00209** (0.0010)	Occ11	0.665*** (0.1348)
GOccTen8	0.0268 (0.0346)	GOccTenSq10	0.000865* (0.0005)	Occ12	0.554*** (0.1380)
GOccTen9	0.0479 (0.0318)	GOccTenSq11	0.000546 (0.0004)	Occ13	0.548*** (0.1212)
GOccTen10	-0.0255 (0.0172)	GOccTenSq12	0.0000617 (0.0003)	Occ14	0.414*** (0.1571)
GOccTen11	-0.0192 (0.0130)	GOccTenSq13	0.000469 (0.0004)	Occ15	0.916*** (0.1246)
GOccTen12	-0.00183 (0.0133)	GOccTenSq14	-0.000348 (0.0004)	Occ16	0.771*** (0.1235)
GOccTen13	-0.0145 (0.0118)	GOccTenSq15	0.000476* (0.0003)	Occ17	0.727*** (0.1408)
GOccTen14	0.0157 (0.0163)	GOccTenSq16	-0.0000282 (0.0003)	Occ18	0.724*** (0.1159)
GOccTen15	-0.0230** (0.0099)	GOccTenSq17	0.000359 (0.0004)	Occ19	0.584*** (0.1325)
GOccTen16	-0.00420 (0.0099)	GOccTenSq18	0.000404 (0.0003)	Occ20	0.525*** (0.1207)
Obs	45314				

NOTES: The dependent variable is log real wage. Other covariates include years of schooling with squared term, Old Job dummy, 1-digit industry dummies, union dummy, marital status dummies, region dummies, race dummies, and Rotation Group dummies. IV-GLS estimation method is used. Occ_{*i*}, GOccTen_{*i*}, and GOccTenSq_{*i*} indicate the coefficients before I_i , $I_i \times GenOccTen$, and $I_i \times GenOccTen^2$, respectively. Refer to Regression Equation (3) in the text. Return coefficients for Occupation 6 (Health Diagnosing and Treating Practitioners) cannot be identified due to too few observations. Standard errors are in parentheses. * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$.

Table 7: Returns to General Occupational Tenure, $TransRate(\theta) = (-\frac{2}{\pi}\theta + 1)^5$

	1-Digit	2-Digit	3-Digit
A. Total return (13 yrs, in log real wages)			
Max	1.324	2.073	14.596
Min	0	0	-14.414
Mean	.647	.669	.881
St. dev.	.286	.394	1.649
B. Fixed return (in log real wages)	.703 (.382)	.639 (.516)	.840 (1.465)
C. Variable return (in log real wages)			
6 yrs	-.029 (.196)	-.0001 (.256)	-.030 (.720)
12 yrs	-.052 (.386)	.024 (.478)	.024 (1.652)
19 yrs	-.073 (.611)	.083 (.711)	.193 (4.032)
D. Corr(fixed, variable)			
6 yrs	-.772	-.730	-.793
12 yrs	-.753	-.711	-.594
19 yrs	-.716	-.667	-.312
Obs	19	37	274

NOTES: Standard deviations are in parentheses. The mean of General Occupational Tenure is roughly 13 years for 1-, 2-, and 3-digit occupational classifications. And the 25, 50, and 75 percentiles of General Occupational Tenure are roughly 6 years, 12 years, and 19 years, respectively, for all three occupational classifications. Corr(fixed, variable) denotes the coefficient of correlation between the fixed and variable returns at a given General Occupational Tenure level. The numbers of occupations whose returns are identifiable in a wage regression are 19, 37, and 274 for 1-, 2-, and 3-digit occupations, respectively.

Table 8: Summary Statistics of OccTen for a Given GOccTen

	1-Digit	2-Digit	3-Digit
6 yrs GOccTen			
Mean(%)	2.75(42.3%)	2.69(41.3%)	2.64(40.6%)
CV	0.79	0.79	0.82
50pctl OccTen/GOccTen	35.9%	30.8%	30.8%
12 yrs GOccTen			
Mean(%)	6.40(51.2%)	6.57(52.6%)	6.28(50.3%)
CV	0.68	0.67	0.71
50pctl OccTen/GOccTen	55.2%	58.7%	53.3%
19 yrs GOccTen			
Mean(%)	12.88(66.1%)	14.20(72.8%)	13.63(69.9%)
CV	0.50	0.40	0.45
50pctl OccTen/GOccTen	78.6%	83.8%	82.1%

NOTES: OccTen and GOccTen refer to the conventional occupational tenure and the General Occupational Tenure, respectively. CV denotes the coefficient of variation. The 25, 50, and 75 percentiles of General Occupational Tenure are roughly 6 years, 12 years, and 19 years, respectively, for all three occupational classifications.

Table 9: Constrained Nested Wage Regressions Estimates

	1-Digit	2-Digit	3-Digit
OccTen	0.00163 (0.00570)	-0.00872 (0.00568)	-0.00592 (0.00589)
OccTenSq	0.000243 (0.000480)	0.00107** (0.000477)	0.000946* (0.000491)
OccTenCb	-0.00000279 (0.00000964)	-0.0000169* (0.00000940)	-0.0000156 (0.0000100)
GOccTen	0.0159*** (0.00572)	0.0182*** (0.00552)	0.0157*** (0.00572)
GOccTenSq	-0.00100** (0.000407)	-0.00131*** (0.000410)	-0.00106** (0.000423)
GOccTenCb	0.0000136* (0.00000771)	0.0000197** (0.00000799)	0.0000150* (0.00000840)
Observations	47935	46708	43073
Individuals	8405	8254	7713

NOTES: The dependent variable is log real wage. Other covariates include an intercept, years of schooling with squared term, employer tenure with squared term, work experience with cubed and squared terms, industrial tenure with cubed and squared terms, 1-digit occupation and industry dummies, union dummy, marital status dummies, region dummies, race dummies, Old Job dummy, and Rotation Group dummies. GLS estimation method is used. Standard errors are in parentheses. * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$.

Table 10: Fractions of Significant Estimates for Unconstrained Nested Wage Regressions (%)

	1-Digit	2-Digit	3-Digit
OccTen	10.53	18.92	35.90
OccTenSq	15.79	32.43	34.43
GOccTen	26.32	13.51	38.83
GOccTenSq	36.84	16.22	39.93

NOTES: The dependent variable is log real wage. Covariates include years of schooling with squared term, employer tenure with squared term, work experience with squared term, industrial tenure with squared term, 1-digit industry dummies, union dummy, marital status dummies, region dummies, race dummies, Old Job dummy, and Rotation Group dummies; and following occupation-specific variables: intercept, conventional occupational tenure with squared term, and General Occupational Tenure with squared term. GLS estimation method is used.

Table 11: Returns to General Occupational Tenure, Limiting Case

	<u>1-Digit</u>	<u>2-Digit</u>	<u>3-Digit</u>
A. Total return (9 yrs, in log real wages)			
Max	1.317	1.526	38.291
Min	.330	0	-19.534
Mean	.714	.666	.754
St. dev.	.236	.271	3.005
B. Fixed return (in log real wages)	.734	.673	.828
	(.218)	(.261)	(.830)
C. Variable return (in log real wages)			
1 yr	.004	.001	.0003
	(.033)	(.041)	(.100)
5 yrs	.004	.002	-.020
	(.147)	(.174)	(.986)
15 yrs	-.099	-.038	-.218
	(.408)	(.363)	(8.427)
D. Corr(fixed, variable)			
1 yr	-.421	-.411	-.676
5 yrs	-.461	-.439	-.330
15 yrs	-.483	-.446	-.104
Obs	19	37	274

NOTES: Standard deviations are in parentheses. The results are for the limiting case where the General Occupational Tenure is assumed to be not transferable. In this scenario, the mean of General Occupational Tenure is roughly 9 years for 1-, 2-, and 3-digit occupational classifications. And the 25, 50, and 75 percentiles of General Occupational Tenure are roughly 1 year, 5 years, and 15 years, respectively, for all three occupational classifications. Corr(fixed, variable) denotes the coefficient of correlation between the fixed and variable returns at a given General Occupational Tenure level. The numbers of occupations whose returns are identifiable in a wage regression are 19, 37, and 274 for 1-, 2-, and 3-digit occupations, respectively.

Table 12: Euclidean Distances to Limiting Case's Coefficients

Exp	1-Digit				2-Digit				3-Digit			
	Trans	D_cons	D_lin	D_qudr	Trans	D_cons	D_lin	D_qudr	Trans	D_cons	D_lin	D_qudr
3	.617	1.365	.091	.0076	.574	2.263	.187	.0128	.591	20.228	1.899	.6359
5	.478	1.148	.069	.0074	.439	2.025	.151	.0127	.456	14.406	2.052	.6290
7	.386	.813	.063	.0061	.353	1.817	.142	.0085	.369	12.485	2.410	.6824
11	.272	.735	.034	.0021	.254	1.581	.137	.0066	.265	9.743	1.817	.6970
15	.206	.702	.032	.0016	.199	1.494	.131	.0063	.206	8.410	1.715	.7088

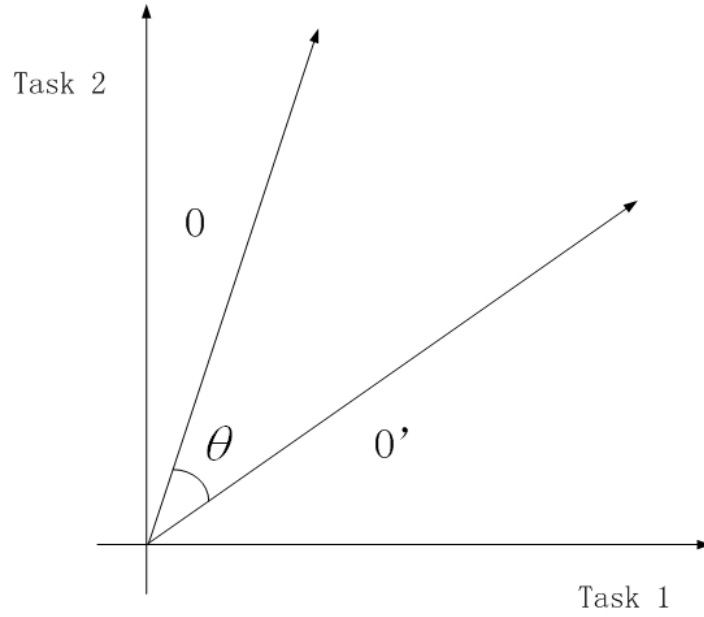
NOTES: Each row corresponds to a Transfer Rate function. Exp is the value of the exponent for a given Transfer Rate function, i.e. t in $TransRate(\theta) = (-\frac{2}{\pi}\theta + 1)^t$, with 5 the baseline value in this article. Trans denotes the average non-self transfer rate which shows the degree of discounting, and as the value of the exponent turns bigger the discounting becomes heavier and thus the mean transfer rate smaller. D_cons, D_lin, and D_qudr list the euclidean distances between the point estimates based on a given Transfer Rate function with the indicated exponent value and the point estimates based on the extreme-case Transfer Rate function (exponent equal to plus infinity) for occupation-specific constant coefficients, linear coefficients, and quadratic coefficients, respectively.

Table 13: Root MSEs for Generalized Wage Regressions

Exp	1-Digit		2-Digit		3-Digit	
	Trans	\sqrt{MSE}	Trans	\sqrt{MSE}	Trans	\sqrt{MSE}
1	.837	.4134	.810	.4203	.820	.4781
3	.617	.4183	.574	.4218	.591	.4564
5	.478	.4231	.439	.4259	.456	.4567
7	.386	.4267	.353	.4292	.369	.4593
11	.272	.4306	.254	.4329	.265	.4635
15	.206	.4321	.199	.4344	.206	.4656
∞	0	.4293	0	.4350	0	.4648
Obs	45314		44024		39795	

NOTES: Each row corresponds to a Transfer Rate function. Exp is the value of the exponent for a given Transfer Rate function, i.e. t in $TransRate(\theta) = (-\frac{2}{\pi}\theta + 1)^t$, with 5 the baseline value in this article. Trans denotes the average non-self transfer rate which shows the degree of discounting, and as the value of the exponent turns bigger the discounting becomes heavier and thus the mean transfer rate smaller. \sqrt{MSE} is the Root Mean Squared Error for the generalized wage regression with a given exponent value. In general, a smaller Root MSE indicates better goodness-of-fit of a regression.

Figure 1: Distance Between Occupations: 2-Task Case



NOTES: The distance between the source occupation O and the target occupation O' is measured by θ , the angle formed by the O -origin ray and the O' -origin ray. The bigger θ is, the farther the 2 occupations are from each other. $\theta \in [0, \pi/2]$.

Appendices

A Procedures for Constructing Tenure Variables

The sample restrictions on SIPP1996 are as follows: male, aged between 18 and 64, not disabled, and not self-employed. For a given worker, only when the following three conditions are satisfied is his person-wave observation qualified for the wage regressions: he is working on a full-time job, namely, the weekly working hours are no less than 35 hours; his nominal hourly wage is no less than 4.25 dollars, the U.S. federal minimum wage rate in 1995; and moreover, he holds such a job for at least two waves so that the IV-GLS method can be applied. For a given individual, his labor market information is examined wave by wave.

I first construct WorkExp, the labor market work experience. In the data, some workers are observed to enter the labor market at as early as 15 years old. But some occupations, especially under 3-digit classifications, have explicit or implicit restrictions to young workers under 18. So in this paper, only work experience after 18 years old are considered. I initialize a worker's WorkExp by Age - 6 - Edu if his schooling years are no less than 12 and by Age - 18 otherwise (Edu is the years of schooling). After that, as long as the worker is observed to work full time for a wave, his WorkExp is increased by 1/3 year.

The second constructed tenure variable is EmpTen, the employer tenure. For a current incumbent worker, I initialize his EmpTen using his job's start date information. Specifically, it equals the start date of the interviewing wave minus the start date of the job. After that, as long as the employment relationship remains, the EmpTen is incremented by 1/3 year for every passing wave. If a worker is observed to start working for a new employer in a given wave, I initialize his EmpTen to zero. The subsequent EmpTen should equal the working time in the starting wave: I use the wave's end date to subtract the job's start date. After that, as long as the employment relationship remains, the EmpTen is incremented by 1/3 year for every passing wave. I exclude transitory full-time jobs from the regressions, which are defined by EmpTen less than 8 months (2 waves). Because the IV-GLS method requires a minimum of 2 observations for a given employer, but transitory job holders have only one.

Then I consider OccTen, the conventional occupational tenure. Recall that SIPP asks respondents for their occupational tenure information directly in the first wave, and I initialize OccTen with that value. After that, as long as the occupation affiliation does not change, I increase the OccTen in each following wave by the corresponding EmpTen, even when the employer changes. In case a worker is observed to start a new occupation, the OccTen is reinitialized to zero. And the tracking rule stays the same as before. Note that OccTen naturally has at least 2 observations for any given occupation, as it inherits this feature from EmpTen.

I continue to construct IndTen, the industrial tenure. Unlike OccTen, the industrial

tenure information is never solicited from its respondents by SIPP. I initialize IndTen with OccTen’s first value. After that, as long as the industry affiliation does not change, I increase the IndTen in each following wave by the corresponding EmpTen, even when the employer changes. In case a worker is observed to start working in a new industry, the IndTen is reinitialized to zero. And the tracking rule is the same as before. Analogous to OccTen, IndTen naturally has at least 2 observations for any given industry, as it inherits this feature from EmpTen.

I do a consistency check after the tenure variable initializations. Logically, WorkExp should be no less than OccTen (IndTen) and OccTen (IndTen) should be no less than EmpTen. I take WorkExp as a reference, as it is derived from Age and Age should generally be recorded accurately. If OccTen’s (IndTen’s) initial value is greater than the corresponding WorkExp, I reevaluate OccTen (IndTen) to WorkExp. Similarly, if EmpTen’s initial value is greater than the corresponding OccTen, I reevaluate EmpTen to OccTen.

Lastly, I construct GOccTen, the General Occupational Tenure, with the help of OccTen. Theoretically, I need to know a worker’s occupation history since his entry into the labor market to obtain his GOccTen. However, for a large number of workers, I observe them only in the middle of their career path in the SIPP. To initialize GOccTen, I multiply the difference of initial WorkExp and initial OccTen with the average non-self Transfer Rate. The idea is that, before one’s first observed occupational tenure, he is assumed to have done some “average” occupational switch. The way to track GOccTen is very simple, as discussed in the text, when an occupational switch takes place, we discount the current GOccTen using the Transfer Rate determined by the occupation distance between the source and target occupations to get the new GOccTen; when there is not an occupational switch, the GOccTen is incremented by the actual working time in the interviewing wave: the job’s end date minus the wave’s start date if an employer switch happens, 1/3 year otherwise.

B 1990 Census of Population Occupation Classification System²²

The list presents the occupational classification developed for the 1990 Census of Population and Housing. There are 501 categories for the employed with 1 additional category for the experienced unemployed and 3 additional categories for the Armed Forces. These categories are grouped into 6 summary groups and 13 major groups. The classification is developed from the 1980 Standard Occupational Classification (SOC1980). “n.e.c.” is the abbreviation for not elsewhere classified. In parentheses are corresponding SOC1980 codes.

1990 Census code	Occupation category
	MANAGERIAL AND PROFESSIONAL SPECIALTY OCCUPATIONS
	Executive, Administrative, and Managerial Occupations
3	Legislators (111)
4	Chief executives and general administrators, public administration (112)
5	Administrators and officials, public administration (1132-1139)
6	Administrators, protective services (1131)
7	Financial managers (122)
8	Personnel and labor relations managers (123)
9	Purchasing managers (124)
13	Managers, marketing, advertising, and public relations (125)
14	Administrators, education and related fields (128)
15	Managers, medicine and health (131)
16	Postmasters and mail superintendents (1344)
17	Managers, food serving and lodging establishments (1351)
18	Managers, properties and real estate (1353)
19	Funeral directors (pt 1359)
21	Managers, service organizations, n.e.c. (127, 1352, 1354, pt 1359)
22	Managers and administrators, n.e.c. (121, 126, 132-1343, 136-139)
	Management Related Occupations
23	Accountants and auditors (1412)
24	Underwriters (1414)
25	Other financial officers (1415, 1419)
26	Management analysts (142)
27	Personnel, training, and labor relations specialists (143)
28	Purchasing agents and buyers, farm products (1443)
29	Buyers, wholesale and retail trade except farm products (1442)
33	Purchasing agents and buyers, n.e.c. (1449)
34	Business and promotion agents (145)
35	Construction inspectors (1472)
36	Inspectors and compliance officers, except construction (1473)
37	Management related occupations, n.e.c. (149)
	Professional Specialty Occupations
	Engineers, Architects, and Surveyors

²²Source: SIPP 1993 Panel, Longitudinal File Codebook, Appendix A-4.

43	Architects (161)
	Engineers
44	Aerospace (1622)
45	Metallurgical and materials (1623)
46	Mining (1624)
47	Petroleum (1625)
48	Chemical (1626)
49	Nuclear (1627)
53	Civil (1628)
54	Agricultural (1632)
55	Electrical and electronic (1633, 1636)
56	Industrial (1634)
57	Mechanical (1635)
58	Marine and naval architects (1637)
59	Engineers, n.e.c. (1639)
63	Surveyors and mapping scientists (164)
	Mathematical and Computer Scientists
64	Computer systems analysts and scientists (171)
65	Operations and systems researchers and analysts (172)
66	Actuaries (1732)
67	Statisticians (1733)
68	Mathematical scientists, n.e.c. (1739)
	Natural Scientists
69	Physicists and astronomers (1842, 1843)
73	Chemists, except biochemists (1845)
74	Atmospheric and space scientists (1846)
75	Geologists and geodesists (1847)
76	Physical scientists, n.e.c. (1849)
77	Agricultural and food scientists (1853)
78	Biological and life scientists (1854)
79	Forestry and conservation scientists (1852)
83	Medical scientists (1855)
	Health Diagnosing Occupations
84	Physicians (261)
85	Dentists (262)
86	Veterinarians (27)
87	Optometrists (281)
88	Podiatrists (283)
89	Health diagnosing practitioners, n.e.c. (289)
	Health Assessment and Treating Occupations
95	Registered nurses (29)
96	Pharmacists (301)
97	Dietitians (302)
	Therapists
98	Respiratory therapists (3031)
99	Occupational therapists (3032)
103	Physical therapists (3033)
104	Speech therapists (3034)
105	Therapists, n.e.c. (3039)
106	Physicians assistants (304)
	Teachers, Postsecondary

113 Earth, environmental, and marine science teachers (2212)
114 Biological science teachers (2213)
115 Chemistry teachers (2214)
116 Physics teachers (2215)
117 Natural science teachers, n.e.c. (2216)
118 Psychology teachers (2217)
119 Economics teachers (2218)
123 History teachers (2222)
124 Political science teachers (2223)
125 Sociology teachers (2224)
126 Social science teachers, n.e.c. (2225)
127 Engineering teachers (2226)
128 Mathematical science teachers (2227)
129 Computer science teachers (2228)
133 Medical science teachers (2231)
134 Health specialties teachers (2232)
135 Business, commerce, and marketing teachers (2233)
136 Agriculture and forestry teachers (2234)
137 Art, drama, and music teachers (2235)
138 Physical education teachers (2236)
139 Education teachers (2237)
143 English teachers (2238)
144 Foreign language teachers (2242)
145 Law teachers (2243)
146 Social work teachers (2244)
147 Theology teachers (2245)
148 Trade and industrial teachers (2246)
149 Home economics teachers (2247)
153 Teachers, postsecondary, n.e.c. (2249)
154 Postsecondary teachers, subject not specified
Teachers, Except Postsecondary
155 Teachers, prekindergarten and kindergarten (231)
156 Teachers, elementary school (232)
157 Teachers, secondary school (233)
158 Teachers, special education (235)
159 Teachers, n.e.c. (236, 239)
163 Counselors, educational and vocational (24)
Librarians, Archivists, and Curators
164 Librarians (251)
165 Archivists and curators (252)
Social Scientists and Urban Planners
166 Economists (1912)
167 Psychologists (1915)
168 Sociologists (1916)
169 Social scientists, n.e.c. (1913, 1914, 1919)
173 Urban planners (192)
Social, Recreation, and Religious Workers
174 Social workers (2032)
175 Recreation workers (2033)
176 Clergy (2042)
177 Religious workers, n.e.c. (2049)

	Lawyers and Judges
178	Lawyers (211)
179	Judges (212)
	Writers, Artists, Entertainers, and Athletes
183	Authors (321)
184	Technical writers (398)
185	Designers (322)
186	Musicians and composers (323)
187	Actors and directors (324)
188	Painters, sculptors, craft-artists, and artist printmakers (325)
189	Photographers (326)
193	Dancers (327)
194	Artists, performers, and related workers, n.e.c. (328, 329)
195	Editors and reporters (331)
197	Public relations specialists (332)
198	Announcers (333)
199	Athletes (34)
	TECHNICAL, SALES, AND ADMINISTRATIVE SUPPORT OCCUPATIONS
	Technicians and Related Support Occupations
	Health Technologists and Technicians
203	Clinical laboratory technologists and technicians (362)
204	Dental hygienists (363)
205	Health record technologists and technicians (364)
206	Radiologic technicians (365)
207	Licensed practical nurses (366)
208	Health technologists and technicians, n.e.c. (369)
	Technologists and Technicians, Except Health
	Engineering and Related Technologists and Technicians
213	Electrical and electronic technicians (3711)
214	Industrial engineering technicians (3712)
215	Mechanical engineering technicians (3713)
216	Engineering technicians, n.e.c. (3719)
217	Drafting occupations (372)
218	Surveying and mapping technicians (373)
	Science Technicians
223	Biological technicians (382)
224	Chemical technicians (3831)
225	Science technicians, n.e.c. (3832, 3833, 384, 389)
	Technicians; Except Health, Engineering, and Science
226	Airplane pilots and navigators (825)
227	Air traffic controllers (392)
228	Broadcast equipment operators (393)
229	Computer programmers (3971, 3972)
233	Tool programmers, numerical control (3974)
234	Legal assistants (396)
235	Technicians, n.e.c. (399)
	Sales Occupations
243	Supervisors and proprietors, sales occupations (40)
	Sales Representatives, Finance and Business Services
253	Insurance sales occupations (4122)
254	Real estate sales occupations (4123)

255	Securities and financial services sales occupations (4124)
256	Advertising and related sales occupations (4153)
257	Sales occupations, other business services (4152)
	Sales Representatives, Commodities Except Retail
258	Sales engineers (421)
259	Sales representatives, mining, manufacturing, and wholesale (423, 424)
	Sales Workers, Retail and Personal Services
263	Sales workers, motor vehicles and boats (4342, 4344)
264	Sales workers, apparel (4346)
265	Sales workers, shoes (4351)
266	Sales workers, furniture and home furnishings (4348)
267	Sales workers; radio, TV, hi-fi, and appliances (4343, 4352)
268	Sales workers, hardware and building supplies (4353)
269	Sales workers, parts (4367)
274	Sales workers, other commodities (4345, 4347, 4354, 4356, 4359,4362, 4369)
275	Sales counter clerks (4363)
276	Cashiers (4364)
277	Street and door-to-door sales workers (4366)
278	News vendors (4365)
	Sales Related Occupations
283	Demonstrators, promoters and models, sales (445)
284	Auctioneers (447)
285	Sales support occupations, n.e.c. (444, 446, 449)
	Administrative Support Occupations, Including Clerical
	Supervisors, Administrative Support Occupations
303	Supervisors, general office (4511,4513,4514,4516,4519,4529)
304	Supervisors, computer equipment operators (4512)
305	Supervisors, financial records processing (4521)
306	Chief communications operators (4523)
307	Supervisors; distribution, scheduling, and adjusting clerks (4522, 4524-4528)
	Computer Equipment Operators
308	Computer operators (4612)
309	Peripheral equipment operators (4613)
	Secretaries, Stenographers, and Typists
313	Secretaries (4622)
314	Stenographers (4623)
315	Typists (4624)
	Information Clerks
316	Interviewers (4642)
317	Hotel clerks (4643)
318	Transportation ticket and reservation agents (4644)
319	Receptionists (4645)
323	Information clerks, n.e.c. (4649)
	Records Processing Occupations, Except Financial
325	Classified-ad clerks (4662)
326	Correspondence clerks (4663)
327	Order clerks (4664)
328	Personnel clerks, except payroll and timekeeping (4692)
329	Library clerks (4694)
335	File clerks (4696)
336	Records clerks (4699)

Financial Records Processing Occupations
 337 Bookkeepers, accounting, and auditing clerks (4712)
 338 Payroll and timekeeping clerks (4713)
 339 Billing clerks (4715)
 343 Cost and rate clerks (4716)
 344 Billing, posting, and calculating machine operators (4718)
 Duplicating, Mail and Other Office Machine Operators
 345 Duplicating machine operators (4722)
 346 Mail preparing and paper handling machine operators (4723)
 347 Office machine operators, n.e.c. (4729)
 Communications Equipment Operators
 348 Telephone operators (4732)
 353 Communications equipment operators, n.e.c. (4733, 4739)
 Mail and Message Distributing Occupations
 354 Postal clerks, ext. mail carriers (4742)
 355 Mail carriers, postal service (4743)
 356 Mail clerks, ext. postal service (4744)
 357 Messengers (4745)
 Material Recording, Scheduling, and Distributing Clerks
 359 Dispatchers (4751)
 363 Production coordinators (4752)
 364 Traffic, shipping, and receiving clerks (4753)
 365 Stock and inventory clerks (4754)
 366 Meter readers (4755)
 368 Weighers, measurers, checkers and samplers (4756, 4757)
 373 Expeditors (4758)
 374 Material recording, scheduling, and distributing clerks, n.e.c. (4759)
 Adjusters and Investigators
 375 Insurance adjusters, examiners, and investigators (4782)
 376 Investigators and adjusters, except insurance (4783)
 377 Eligibility clerks, social welfare (4784)
 378 Bill and account collectors (4786)
 Miscellaneous Administrative Support Occupations
 379 General office clerks (463)
 383 Bank tellers (4791)
 384 Proofreaders (4792)
 385 Data-entry keyers (4793)
 386 Statistical clerks (4794)
 387 Teachers aides (4795)
 389 Administrative support occupations, n.e.c. (4787, 4799)
 SERVICE OCCUPATIONS
 Private Household Occupations
 403 Launderers and ironers (503)
 404 Cooks, private household (504)
 405 Housekeepers and butlers (505)
 406 Child care workers, private household (506)
 407 Private household cleaners and servants (502, 507, 509)
 Protective Service Occupations
 Supervisors, Protective Service Occupations
 413 Supervisors, firefighting and fire prevention occupations (5111)
 414 Supervisors, police and detectives (5112)

415 Supervisors, guards (5113)
 Firefighting and Fire Prevention Occupations
 416 Fire inspection and fire prevention occupations (5122)
 417 Firefighting occupations (5123)
 Police and Detectives
 418 Police and detectives, public service (5132)
 423 Sheriffs, bailiffs, and other law enforcement officers (5134)
 424 Correctional institution officers (5133)
 Guards
 425 Crossing guards (5142)
 426 Guards and police, exc. public service (5144)
 427 Protective service occupations, n.e.c. (5149)
 Service Occupations, Except Protective and Household
 Food Preparation and Service Occupations
 433 Supervisors, food preparation and service occupations (5211)
 434 Bartenders (5212)
 435 Waiters and waitresses (5713)
 436 Cooks (5214, 5215)
 438 Food counter, fountain and related occupations (5216)
 439 Kitchen workers, food preparation (5217)
 443 Waiters/waitresses assistants (5218)
 444 Miscellaneous food preparation occupations (5219)
 Health Service Occupations
 445 Dental assistants (5232)
 446 Health aides, except nursing (5233)
 447 Nursing aides, orderlies, and attendants (5236)
 Cleaning and Building Service Occupations, except Household
 448 Supervisors, cleaning and building service workers (5241)
 449 Maids and housemen (5242,5249)
 453 Janitors and cleaners (5244)
 454 Elevator operators (5245)
 455 Pest control occupations (5246)
 Personal Service Occupations
 456 Supervisors, personal service occupations (5251)
 457 Barbers (5252)
 458 Hairdressers and cosmetologists (5253)
 459 Attendants, amusement and recreation facilities (5254)
 461 Guides (5255)
 462 Ushers (5256)
 463 Public transportation attendants (5257)
 464 Baggage porters and bellhops (5262)
 465 Welfare service aides (5263)
 466 Family child care providers (pt 5264)
 467 Early childhood teachers assistants (pt 5264)
 468 Child care workers, n.e.c. (pt 5264)
 469 Personal service occupations, n.e.c. (5258, 5269)
FARMING, FORESTRY, AND FISHING OCCUPATIONS
 Farm Operators and Managers
 473 Farmers, except horticultural (5512-5514)
 474 Horticultural specialty farmers (5515)
 475 Managers, farms, except horticultural (5522-5524)

476 Managers, horticultural specialty farms (5525)
 Other Agricultural and Related Occupations
 Farm Occupations, Except Managerial
 477 Supervisors, farm workers (5611)
 479 Farm workers (5612-5617)
 483 Marine life cultivation workers (5618)
 484 Nursery workers (5619)
 Related Agricultural Occupations
 485 Supervisors, related agricultural occupations (5621)
 486 Groundskeepers and gardeners, except farm (5622)
 487 Animal caretakers, except farm (5624)
 488 Graders and sorters, agricultural products (5625)
 489 Inspectors, agricultural products (5627)
 Forestry and Logging Occupations
 494 Supervisors, forestry, and logging workers (571)
 495 Forestry workers, except logging (572)
 496 Timber cutting and logging occupations (573, 579)
 Fishers, Hunters, and Trappers
 497 Captains and other officers, fishing vessels (pt 8241)
 498 Fishers (583)
 499 Hunters and trappers (584)
PRECISION PRODUCTION, CRAFT, AND REPAIR OCCUPATIONS
 Mechanics and Repairers
 503 Supervisors, mechanics and repairers (60)
 Mechanics and Repairers, Except Supervisors
 Vehicle and Mobile Equipment Mechanics and Repairers
 505 Automobile mechanics (pt 6111)
 506 Automobile mechanic apprentices (pt 6111)
 507 Bus, truck, and stationary engine mechanics (6112)
 508 Aircraft engine mechanics (6113)
 509 Small engine repairers (6114)
 514 Automobile body and related repairers (6115)
 515 Aircraft mechanics, ext. engine (6116)
 516 Heavy equipment mechanics (6117)
 517 Farm equipment mechanics (6118)
 518 Industrial machinery repairers (613)
 519 Machinery maintenance occupations (614)
 Electrical and Electronic Equipment Repairers
 523 Electronic repairers, communications and industrial equipment (6151, 6153, 6155)
 525 Data processing equipment repairers (6154)
 526 Household appliance and power tool repairers (6156)
 527 Telephone line installers and repairers (6157)
 529 Telephone installers and repairers (6158)
 533 Miscellaneous electrical and electronic equipment repairers (6152, 6159)
 534 Heating, air conditioning, and refrigeration mechanics (616)
 Miscellaneous Mechanics and Repairers
 535 Camera, watch, and musical instrument repairers (6171,6172)
 536 Locksmiths and safe repairers (6173)
 538 Office machine repairers (6174)
 539 Mechanical controls and valve repairers (6175)
 543 Elevator installers and repairers (6176)

544 Millwrights (6178)
 547 Specified mechanics and repairers, n.e.c. (6177, 6179)
 549 Not specified mechanics and repairers
 Construction Trades
 Supervisors, Construction Occupations
 553 Supervisors; brickmasons, stonemasons, and tile setters (6312)
 554 Supervisors, carpenters and related workers (6313)
 555 Supervisors, electricians and power transmission installers (6314)
 556 Supervisors; painters, paperhangers, and plasterers (6315)
 557 Supervisors; plumbers, pipefitters, and steamfitters (6316)
 558 Supervisors, construction n.e.c. (6311, 6318)
 Construction Trades, Except Supervisors
 563 Brickmasons and stonemasons (pt 6412, pt 6413)
 564 Brickmason and stonemason apprentices (pt 6412, pt 6413)
 565 Tile setters, hard and soft (pt 6414, pt 6462)
 566 Carpet installers (pt 6462)
 567 Carpenters (pt 6422)
 569 Carpenter apprentices (pt 6422)
 573 Drywall installers (6424)
 575 Electricians (pt 6432)
 576 Electrician apprentices (pt 6432)
 577 Electrical power installers and repairers (6433)
 579 Painters, construction and maintenance (6442)
 583 Paperhangers (6443)
 584 Plasterers (6444)
 585 Plumbers, pipefitters, and steamfitters (pt 645)
 587 Plumber, pipefitter, and steamfitter apprentices (pt 645)
 588 Concrete and terrazzo finishers (6463)
 589 Glaziers (6464)
 593 Insulation workers (6465)
 594 Paving, surfacing, and tamping equipment operators (6466)
 595 Roofers (6468)
 596 Sheetmetal duct installers (6472)
 597 Structural metal workers (6473)
 598 Drillers, earth (6474)
 599 Construction trades, n.e.c. (6467, 6475, 6476, 6479)
 Extractive Occupations
 613 Supervisors, extractive occupations (632)
 614 Drillers, oil well (652)
 615 Explosives workers (653)
 616 Mining machine operators (654)
 617 Mining occupations, n.e.c. (656)
 Precision Production Occupations
 628 Supervisors, production occupations (67, 71)
 Precision Metal Working Occupations
 634 Tool and die makers (pt 6811)
 635 Tool and die maker apprentices (pt 6811)
 636 Precision assemblers, metal (6812)
 637 Machinists (pt 6813)
 639 Machinist apprentices (pt 6813)
 643 Boilermakers (6814)

644 Precision grinders, filers, and tool sharpeners (6816)
645 Patternmakers and model makers, metal (6817)
646 Lay-out workers (6821)
647 Precious stones and metals workers (Jewelers) (6822, 6866)
649 Engravers, metal (6823)
653 Sheet metal workers (pt 6824)
654 Sheet metal worker apprentices (pt 6824)
655 Miscellaneous precision metal workers (6829)
Precision Woodworking Occupations
656 Patternmakers and model makers, wood (6831)
657 Cabinet makers and bench carpenters (6832)
658 Furniture and wood finishers (6835)
659 Miscellaneous precision woodworkers (6839)
Precision Textile, Apparel, and Furnishings Machine Workers
666 Dressmakers (pt 6852, pt 7752)
667 Tailors (pt 6852)
668 Upholsterers (6853)
669 Shoe repairers (6854)
674 Miscellaneous precision apparel and fabric workers (6856, 6859, pt 7752)
Precision Workers, Assorted Materials
675 Hand molders and shapers, except jewelers (6861)
676 Patternmakers, lay-out workers, and cutters (6862)
677 Optical goods workers (6864, pt 7477, pt 7677)
678 Dental laboratory and medical appliance technicians (6865)
679 Bookbinders (6844)
683 Electrical and electronic equipment assemblers (6867)
684 Miscellaneous precision workers, n.e.c. (6869)
Precision Food Production Occupations
686 Butchers and meat cutters (6871)
687 Bakers (6872)
688 Food batchmakers (6873,6879)
Precision Inspectors, Testers, and Related Workers
689 Inspectors, testers, and graders (6881, 828)
693 Adjusters and calibrators (6882)
Plant and System Operators
694 Water and sewage treatment plant operators (691)
695 Power plant operators (pt 693)
696 Stationary engineers (pt 693, 7668)
699 Miscellaneous plant and system operators (692, 694, 695, 696)
OPERATORS, FABRICATORS, AND LABORERS
Machine Operators, Assemblers, and Inspectors
Machine Operators and Tenders, Except Precision
Metalworking and Plastic Working Machine Operators
703 Lathe and turning machine set-up operators (7312)
704 Lathe and turning machine operators (7512)
705 Milling and planing machine operators (7313, 7513)
706 Punching and stamping press machine operators (7314, 7317,7514, 7517)
707 Rolling machine operators (7316, 7516)
708 Drilling and boring machine operators (7318, 7518)
709 Grinding, abrading, buffing, and polishing machine operators (7322, 7324, 7522)
713 Forging machine operators (7319, 7519)

714 Numerical control machine operators (7326)
715 Miscellaneous metal, plastic, stone, and glass working machine operators (7329, 7529)
717 Fabricating machine operators, n.e.c. (7339, 7539)
Metal and Plastic Processing Machine Operators
719 Molding and casting machine operators (7315, 7342, 7515,7542)
723 Metal plating machine operators (7343, 7543)
724 Heat treating equipment operators (7344, 7544)
725 Miscellaneous metal and plastic processing machine operators (7349, 7549)
Woodworking Machine Operators
726 Wood lathe, routing, and planing machine operators (7431,7432. 7631, 7632)
727 Sawing machine operators (7433, 7633)
728 Shaping and joining machine operators (7435, 7635)
729 Nailing and tacking machine operators (7636)
733 Miscellaneous woodworking machine operators (7434, 7439, 7634. 7639)
Printing Machine Operators
734 Printing press operators (7443, 7643)
735 Photoengravers and lithographers (6842, 7444, 7644)
736 Typesetters and compositors (6841, 7642)
737 Miscellaneous printing machine operators (6849, 7449, 7649)
Textile, Apparel, and Furnishings Machine Operators
738 Winding and twisting machine operators (7451, 7651)
739 Knitting, looping, taping, and weaving machine operators (7452, 7652)
743 Textile cutting machine operators (7654)
744 Textile sewing machine operators (7655)
745 Shoe machine operators (7656)
747 Pressing machine operators (7657)
748 Laundering and dry cleaning machine operators (6855, 7658)
749 Miscellaneous textile machine operators (7459, 7659)
Machine Operators, Assorted Materials
753 Cementing and gluing machine operators (7661)
754 Packaging and filling machine operators (7462, 7662)
755 Extruding and forming machine operators 7463, 7663)
756 Mixing and blending machine operators (7664)
757 Separating, filtering, and clarifying machine operators (7476, 7666, 7676)
758 Compressing and compacting machine operators (7467, 7667)
759 Painting and paint spraying machine operators (7669)
763 Roasting and baking machine operators, food (7472, 7672)
764 Washing, cleaning, and pickling machine operators (7673)
765 Folding machine operators (7474, 7674)
766 Furnace, kiln, and oven operators, ext. food (7675)
768 Crushing and grinding machine operators (pt 7477, pt 7677)
769 Slicing and cutting machine operators (7478, 7678)
773 Motion picture projectionists (pt 7479)
774 Photographic process machine operators (6863, 6868, 7671)
777 Miscellaneous machine operators, n.e.c. (pt 7479, 7665, 7679)
779 Machine operators, not specified
Fabricators, Assemblers, and Hand Working Occupations
783 Welders and cutters (7332, 7532, 7714)
784 Solderers and brazers (7333, 7533, 7717)
785 Assemblers (772, 774)
786 Hand cutting and trimming occupations (7753)

787 Hand molding, casting, and forming occupations (7754, 7755)
 789 Hand painting, coating, and decorating occupations (7756)
 793 Hand engraving and printing occupations (7757)
 795 Miscellaneous hand working occupations (7758, 7759)
 Production Inspectors, Testers, Samplers, and Weighers
 796 Production inspectors, checkers, and examiners (782, 787)
 797 Production testers (783)
 798 Production samplers and weighers (784)
 799 Graders and sorters, ext. agricultural (785)
 Transportation and Material Moving Occupations
 Motor Vehicle Operators
 803 Supervisors, motor vehicle operators (8111)
 804 Truck drivers (8212-8214)
 806 Driver-sales workers (8218)
 808 Bus drivers (8215)
 809 Taxicab drivers and chauffeurs (8216)
 813 Parking lot attendants (874)
 814 Motor transportation occupations, n.e.c. (8219)
 Transportation Occupations, Except Motor Vehicles
 Rail Transportation Occupations
 823 Railroad conductors and yardmasters (8113)
 824 Locomotive operating occupations (8232)
 825 Railroad brake, signal, and switch operators (8233)
 826 Rail vehicle operators, n.e.c. (8239)
 Water Transportation Occupations
 828 Ship captains and mates, except fishing boats (pt 8241, 8242)
 829 Sailors and deckhands (8243)
 833 Marine engineers (8244)
 834 Bridge, lock, and lighthouse tenders (8245)
 Material Moving Equipment Operators
 843 Supervisors, material moving equipment operators (812)
 844 Operating engineers (8312)
 845 Longshore equipment operators (8313)
 848 Hoist and winch operators (8314)
 849 Crane and tower operators (8315)
 853 Excavating and loading machine operators (8316)
 855 Grader, dozer, and scraper operators (8317)
 856 Industrial truck and tractor equipment operators (8318)
 859 Miscellaneous material moving equipment operators (8319)
 Handlers, Equipment Cleaners, Helpers, and Laborers
 864 Supervisors, handlers, equipment cleaners, and laborers, n.e.c. (85)
 865 Helpers, mechanics and repairers (863)
 Helpers, Construction and Extractive Occupations
 866 Helpers, construction trades (8641-8645, 8648)
 867 Helpers, surveyor (8646)
 868 Helpers, extractive occupations (86.5)
 869 Construction laborers (871)
 874 Production helpers (861, 862)
 Freight, Stock, and Material Handlers
 875 Garbage collectors (8722)
 876 Stevedores (8723)

877 Stock handlers and baggers (8724)
878 Machine feeders and offbearers (8725)
883 Freight, stock, and material handlers, n.e.c. (8726)
885 Garage and service station related occupations (873)
887 Vehicle washers and equipment cleaners (875)
888 Hand packers and packagers (8761)
889 Laborers, except construction (8769)
MILITARY OCCUPATIONS
903 Commissioned Officers and Warrant Officers
904 Non-commissioned Officers and Other Enlisted Personnel
905 Military occupation, rank not specified
EXPERIENCED UNEMPLOYED NOT CLASSIFIED BY OCCUPATION
909 Last worked 1984 or earlier

C 1980 Standard Occupational Classification System²³

The SOC1980 consists of 20 Divisions, 58 Majors, 224 Minors, and 664 Units for the employed workers. In addition, there are one Division/Major/Minor/Unit for the Military Occupations and one Division/Major/Minor/Unit for the Miscellaneous Occupations. In the list, 2-, 3-, and 4-digit codes refer to Majors, Minors, and Units, respectively. Titles without numerical codes correspond to Divisions.

Code	Title
	Executive, Administrative and Managerial occupations
11	Officials and Administrators, Public Administration
111	Legislators
112	Chief Executives and General Administrators
113	Officials and Administrators, Government Agencies
1131	Judicial, Public Safety and Corrections Administrators
1132	Human Resources Program Administrators
1133	Natural Resources Program Administrators
1134	Rural, Urban, and Community Development Program Administrators
1135	Public Finance, Taxation, and Other Monetary Program Administrators
1139	Officials and Administrators, Public Administration, Not Elsewhere Classified
12-13	Officials and Administrators, Other
121	General Managers and Other Top Executives
122	Financial Managers
123	Personnel and Labor Relations Managers
124	Purchasing Managers
125	Managers; Marketing, Advertising, and Public Relations
126	Managers; Engineering, Mathematics, and Natural Science
127	Managers; Social Sciences and Related Fields
128	Administrators; Education and Related Fields
1281	Administrators; Colleges and Universities
1282	Administrators; Elementary and Secondary Education
1283	Administrators; Education and Related Fields, Not Elsewhere Classified
131	Managers; Medicine and Health
132	Production Managers, Industrial
133	Construction Managers
134	Public Utilities Managers
1341	Communication Operations Managers
1342	Transportation Facilities and Operations Managers
1343	Electricity, Gas, Water Supply, and Sanitary Services Managers
1344	Postmasters and Mail Superintendents
135	Managers; Service Organizations
1351	Managers; Food Serving and Lodging Establishments
1352	Managers; Entertainment and Recreation Facilities
1353	Managers; Property and Leasing
1354	Managers; Membership Organizations
1359	Managers, Service Organization, Not Elsewhere Classified

²³Source: U.S. Bureau of Labor Statistics, SOC Information Desk.

136 Managers; Mining, Quarrying, Well Drilling, and Similar Operations
 137 Managers; Administrative Services
 139 Officials and Administrators; Other, Not Elsewhere Classified
 14 Management Related Occupations
 141 Accountants, Auditors, and Other Financial Specialists
 1412 Accountants and Auditors
 1414 Underwriters
 1415 Loan Officers
 1419 Other Financial Officers
 142 Management Analysts
 143 Personnel, Training, and Labor Relations Specialist
 144 Purchasing Agents and Buyers
 1442 Buyers, Wholesale and Retail Trade, except Farm Products
 1443 Purchasing Agents and Buyers, Farm Products
 1449 Purchasing Agents and Buyers, Not Elsewhere Classified
 145 Business and Promotions Agents
 147 Inspectors and Compliance Officers
 1472 Construction Inspectors
 1473 Inspectors and Compliance Officers, except Construction
 149 Management Related Occupations, Not Elsewhere Classified
Engineers, Surveyors and Architects
 16 Engineers, Surveyors and Architects
 161 Architects
 162-3 Engineers
 1622 Aerospace Engineers
 1623 Metallurgical and Materials Engineers
 1624 Mining Engineers
 1625 Petroleum Engineers
 1626 Chemical Engineers
 1627 Nuclear Engineers
 1628 Civil Engineers
 1632 Agricultural Engineers
 1633 Electrical and Electronic Engineers
 1634 Industrial Engineers
 1635 Mechanical Engineers
 1636 Computer Engineers
 1637 Marine Engineers and Naval Architects
 1639 Engineers, Not Elsewhere Classified
 164 Surveyors and Mapping Scientists
 1643 Land Supervisors
 1644 Cartographers
 1649 Surveyors and Mapping Scientists, Not Elsewhere Classified
Natural Scientists and Mathematicians
 17 Computer, Mathematical, and Operations Research Occupations
 171 Computer Scientists
 1712 Computer Systems Analyst
 1719 Computer Scientists, Not Elsewhere Classified
 172 Operations and Systems Researchers and Analysts
 1721 Operations Researchers and Analysts
 1722 Systems Researchers and Analysts, Except Computer
 173 Mathematical Scientists

1732 Actuaries
 1733 Statisticians
 1739 Mathematical Scientists, Not Elsewhere Classified
 18 Natural Scientists
 184 Physical Scientists
 1842 Astronomers
 1843 Physicists
 1845 Chemists, Except Biochemists
 1846 Atmospheric and Space Scientists
 1847 Geologists
 1849 Physical Scientists, Not Elsewhere Classified
 185 Life Scientists
 1852 Forestry and Conservation Scientists
 1853 Agricultural and Food Scientists
 1854 Biological Scientists
 1855 Medical Scientists
Social Scientists, Social Workers, Religious Workers, and Lawyers
 19 Social Scientists and Urban Planners
 191 Social Scientists
 1912 Economists
 1913 Historians
 1914 Political Scientists
 1915 Psychologists
 1916 Sociologists
 1919 Social Scientists, Not Elsewhere Classified
 192 Urban and Regional Planners
 20 Social, Recreation, and Religious Workers
 203 Social and Recreation Workers
 2032 Social Workers
 2033 Recreation Workers
 204 Religious Workers
 2042 Clergy
 2049 Religious Workers, Not Elsewhere Classified
 21 Lawyers and Judges
 211 Lawyers
 212 Judges
Teachers, Librarians, and Counselors
 22 Teachers; College, University and Other Postsecondary Institutions
 2212 Atmospheric, Earth, Marine, and Space Science Teachers
 2213 Biological Science Teachers
 2214 Chemistry Teachers
 2215 Physics Teachers
 2216 Natural Science Teachers, Not Elsewhere Classified
 2217 Psychology Teachers
 2218 Economics Teachers
 2222 History Teachers
 2223 Political Science Teachers
 2224 Sociology Teachers
 2225 Social Science Teachers, Not Elsewhere Classified
 2226 Engineering Teachers
 2227 Mathematical Science Teachers

2228	Computer Science Teachers
2231	Medical Science Teachers
2232	Health Specialties Teachers, Not Elsewhere Classified
2233	Business, Commerce and Marketing Teachers
2234	Agriculture Teachers
2235	Art, Drama, and Music Teachers
2236	Physical Education Teachers
2237	Education Teachers
2238	English Teachers
2242	Foreign Language Teachers
2243	Law Teachers
2244	Social Work Teachers
2245	Theology Teachers
2246	Trade and Industrial Teachers
2247	Home Economics Teachers
2249	Teachers; Postsecondary, Not Elsewhere Classified
23	Teachers, Except Postsecondary Institutions
231	Prekindergarten and Kindergarten Teachers
232	Elementary School Teachers
233	Secondary School Teachers
235	Teachers; Special Education
236	Instructional Coordinators
239	Adult Education and Other Teachers, Not Elsewhere Classified
24	Vocational and Educational Counselors
25	Librarians, Archivists, and Curators
251	Librarians
252	Archivists and Curators
	Health Diagnosing and Treating Practitioners
26	Physicians and Dentists
261	Physicians
262	Dentists
27	Veterinarians
28	Other Health Diagnosing and Treating Practitioners
281	Optometrists
283	Podiatrists
289	Health Diagnosing and Treating Practitioners, Not Elsewhere Classified
	Registered Nurses, Pharmacists, Dietitians, Therapists, and Physician's Assistants
29	Registered Nurses
30	Pharmacists, Dietitians, Therapists, and Physicians Assistants
301	Pharmacists
302	Dietitians
303	Therapists
3031	Respiratory Therapists
3032	Occupational Therapists
3033	Physician Therapists
3034	Speech Pathologists and Audiologists
3039	Therapists, Not Elsewhere Classified
304	Physicians Assistants
	Writers, Artists, Entertainers, and Athletes
32	Writers, Artists, Performers, and Related Workers
321	Authors

322 Designers
 323 Musicians and Composers
 324 Actors and Directors
 325 Painters, Sculptors, Craft-Artists and Artist-Printmakers
 326 Photographers
 327 Dancers
 328 Performers, Not Elsewhere Classified
 329 Writers, Artists, and Related Workers; Not Elsewhere Classified
 33 Editors, Reporters, Public Relations Specialist, and Announcers
 331 Editors and Reporters
 3312 Editors
 3313 Reporters
 332 Public Relations Specialists and Publicity Writers
 333 Radio, Television and Other Announcers
 34 Athletes and Related Workers
Health Technologists and Technicians
 36 Health Technologists and Technicians
 362 Clinical Laboratory Technologists and Technicians
 363 Dental Hygienists
 364 Health Record Technologists and Technicians
 365 Radiological Technologists and Technicians
 366 Licensed Practical Nurses
 369 Health Technologists and Technicians, Not Elsewhere Classified
Technologists and Technicians, Except Health
 37 Engineering and Related Technologists and Technicians
 371 Engineering Technologists and Technicians
 3711 Electrical and Electronic Engineering Technologists and Technicians
 3712 Industrial Engineering Technologists and Technicians
 3713 Mechanical Engineering Technologists and Technicians
 3719 Engineering Technologists and Technicians, Not Elsewhere Classified
 372 Drafting Occupations
 373 Surveying and Mapping Technicians
 3733 Surveying Technicians
 3734 Cartographic Technicians
 3739 Surveying and Mapping Technicians, Not Elsewhere Classified
 38 Science Technologists and Technicians
 382 Biological Technologists and Technicians, except Health
 383 Chemical and Nuclear Technologists and Technicians
 3831 Chemical Technologists and Technicians
 3832 Nuclear Technologists and Technicians
 3833 Petroleum Technologists and Technicians
 384 Mathematical Technicians
 389 Science Technologists and Technicians; Not Elsewhere Classified
 39 Technicians; Except Health, Engineering, and Science
 392 Air Traffic Controllers
 393 Radio and Related Operators
 396 Legal Technicians
 397 Programmers
 3971 Programmers, Business
 3972 Programmers, Scientific
 3974 Programmers, Numerical, Tool and Process Control

398 Technical Writers
399 Technicians, Not Elsewhere Classified
Marketing and Sales Occupations
40 Supervisors; Marketing and Sales Occupations
401 Supervisors; Sales Occupations, Insurance, Real Estate and Business Services
402 Supervisors; Sales Occupations, Commodities Except Retail
403 Supervisors; Sales Occupations, Retail
41 Insurance, Securities, Real Estate and Business Services Sales Occupations
412 Insurance, Real Estate, and Securities Sales Occupations
4122 Insurance Sales Occupations
4123 Real Estate Sales Occupations
4124 Securities and Financial Services Sales Occupations
415 Business Service Sales Occupations
4152 Business Services, Except Advertising, Sales Occupations
4153 Advertising and Related Sales Occupations
42 Sales Occupations; Commodities Except Retail
421 Sales Engineers
423 Technical Sales Workers and Service Advisors
4232 Technical Sales Workers, Aircraft
4233 Technical Sales Workers, Agricultural Equipment and Supplies
4234 Technical Sales Workers, Electronic Equipment
4235 Technical Sales Workers, Industrial Machinery, Equipment, and Supplies
4236 Technical Sales Workers, Medical and Dental Equipment and Supplies
4237 Technical Sales Workers, Chemicals and Chemical Products
4239 Technical Sales Workers, Not Elsewhere Classified
424 Sales Representatives
4242 Sales Representatives; Commercial and Industrial Equipment and Supplies
4243 Sales Representatives; Garments and Related Textile Products
4244 Sales Representatives; Motor Vehicles and Supplies
4245 Sales Representatives; Pulp, Paper, and Paper Products
4246 Sales Representatives; Farm Products and Livestock
4249 Sales Representatives; Not Elsewhere Classified
43 Sales Occupations Retail
434-5 Salespersons, Commodities
4342 Salespersons; Motor Vehicles, Mobile Homes, and Supplies
4343 Salespersons; Musical Instruments and Supplies
4344 Salespersons; Boats and Marine Equipment and Supplies
4345 Salespersons; Sporting Goods
4346 Salespersons; Garments and Textile Products
4347 Salespersons; Books, Stamps, Coins, and Stationery
4348 Salespersons; Furniture and Home Furnishings
4351 Salespersons; Shoes
4352 Salespersons; Radio, Television, High Fidelity, and Household Appliances
4353 Salespersons; Hardware
4354 Salespersons; Cosmetics, Toiletries, and Allied Products
4356 Salespersons; Jewelry and Related Products
4359 Salespersons; Not Elsewhere Classified
436 Sales Occupations; Others
4362 Sales Clerks
4363 Counter Clerks
4364 Cashiers

4365 News Vendors
 4366 Street Vendors, Door-to-Door Sales Workers, and Related Occupations
 4367 Salespersons; Parts
 4369 Sales Occupations; Services, Not Elsewhere Classified
 44 Sales Related Occupations
 444 Appraisers and Related Occupations
 445 Demonstrators, Promoters, and Models
 446 Shoppers
 447 Auctioneers
 449 Sales Occupations; Other, Not Elsewhere Classified
Administrative Support Occupations, Including Clerical
 45 Supervisors; Administrative Support Occupations, Including Clerical
 4511 Supervisors; General Office Occupations
 4512 Supervisors; Computer and Peripheral Equipment Operators
 4513 Supervisors; Secretaries, Stenographers and Typists
 4514 Supervisors; Information Clerks
 4516 Supervisors; Correspondence Clerks and Order Clerks
 4519 Supervisors; Record Clerks
 4521 Supervisors; Financial Record Processing Occupations
 4522 Supervisors; Duplicating, Mail and Other Office Machine Operators
 4523 Chief Communications Operators
 4524 Supervisors; Mail and Message Distribution Clerks
 4525 Supervisors; Material Recording, Scheduling, and Distributing Clerks
 4528 Supervisors; Adjusters, Investigators, and Collectors
 4529 Supervisors; Miscellaneous Administrative Support Occupations
 46-47 Administrative Support Occupations, Including Clerical
 461 Computer and Peripheral Equipment Operators
 4612 Computer Operators
 4613 Peripheral Equipment Operators
 462 Secretaries, Stenographers and Typists
 4622 Secretaries
 4623 Stenographers
 4624 Typists
 463 General Office Occupations
 464 Information Clerks
 4642 Interviewing Clerks
 4643 Hotel Clerks
 4644 Reservation Agents and Transportation Ticket Clerks
 4645 Receptionists
 4649 Information Clerks, Not Elsewhere Classified
 466 Correspondence Clerks and Order Clerks
 4662 Classified-ad Clerks
 4663 Correspondence Clerks
 4664 Order Clerks
 469 Record Clerks
 4692 Personnel Clerks, Except Payroll and Timekeeping
 4694 Library Clerks
 4696 File Clerks
 4699 Record Clerks, Not Elsewhere Classified
 471 Financial Record Processing Occupations
 4712 Bookkeepers and Accounting and Auditing Clerks

4713 Payroll and Timekeeping Clerks
 4715 Billing Clerks
 4716 Cost and Rate Clerks
 4718 Billing, Posting, and Calculating Machines Operators
 472 Duplicating, Mail and Other Office Machine Operators
 4722 Duplicating Machine Operators
 4723 Mail Preparing and Handling Machine Operators
 4729 Office Machine Operators, Not Elsewhere Classified
 473 Communication Equipment Operators
 4732 Telephone Operators
 4733 Telegraphers
 4739 Communications Equipment Operators, Not Elsewhere Classified
 474 Mail and Message Distributing Occupations
 4742 Postal Clerks, Except Mail Carriers
 4743 Mail Carriers, Post Office
 4744 Mail Clerks, Except Post Office
 4745 Messengers
 475 Material Recording, Scheduling, and Distributing Clerks
 4751 Dispatchers
 4752 Production and Planning Clerks
 4753 Traffic, Shipping, and Receiving Clerks
 4754 Stock and Inventory Clerks
 4755 Meter Readers
 4756 Weighers, Measures, and Clerks
 4757 Samplers
 4758 Expeditors
 4759 Materials Recording, Scheduling, and Distributing Clerks, Not Elsewhere Classified
 478 Adjusters, Investigators, and Collectors
 4782 Insurance Adjusters, Examiners, and Investigators
 4783 Investigators and Adjusters, Except Insurance
 4784 Clerks, Social Welfare
 4786 Bill and Account Collectors
 4787 License Clerks
 479 Miscellaneous Administrative Support Occupations, Including Clerical
 4791 Bank Tellers
 4792 Proof Readers
 4793 Data Entry Keyers
 4794 Statistical Clerks
 4795 Teacher Aides
 4799 Administrative Support Occupations, Including Clerical, Not Elsewhere Classified
Service Occupations
 50 Private Household Occupations
 502 Day Workers
 503 Launderers and Ironers
 504 Cooks, Private Household
 505 Housekeepers and Butlers
 506 Child Care Workers, Private Household
 507 Private Household Cleaners and Servants
 509 Private Household Occupations, Not Elsewhere Classified
 51 Protective Service Occupations
 511 Supervisors; Service Occupations, Protective

5111 Supervisors; Firefighting and Fire Prevention Occupations
5112 Supervisors; Police and Detectives
5113 Supervisors; Guards
512 Firefighting and Fire Prevention Occupations
5122 Fire Inspection and Fire Prevention Occupations
5123 Firefighting Occupations
513 Police and Detectives
5132 Police and Detectives, Public Service
5133 Correctional Institution Officers
5134 Sheriffs, Bailiffs, and Other Law Enforcement Officers
514 Guards
5142 Crossing Guards
5144 Guards and Police, Except Public Service
5149 Protective Service Occupations, Not Elsewhere Classified
52 Service Occupations, Except Private Household and Protective
521 Food and Beverage Preparation and Service Occupations
5211 Supervisors; Food and Beverage Preparation Service Occupations
5212 Bartenders
5213 Waiters and Waitresses
5214 Cooks, Except Short Order
5215 Short-order Cooks
5216 Food Counter, Fountain and Related Occupations
5217 Kitchen Workers, Food Preparation
5218 Waiters'/Waitresses' Assistants
5219 Miscellaneous Food and Beverage Preparation Occupations
523 Health Service Occupations
5232 Dental Assistants
5233 Health Aides, Except Nursing
5236 Nursing Aides, Orderlies, and Attendants
524 Cleaning and Building Service Occupations, Except Private Households
5241 Supervisors; Cleaning and Building Service Workers
5242 Maids and Housemen
5244 Janitors and Cleaners
5245 Elevator Operators
5246 Pest Control Occupations
5249 Cleaning and Building Service Occupations, Not Elsewhere Classified
525-6 Personal Service Occupations
5251 Supervisors; Personal Service Occupations
5252 Barbers
5253 Hairdressers and Cosmetologists
5254 Attendants, Amusement and Recreation Facilities
5255 Guides
5256 Ushers
5257 Public Transportation Attendants
5258 Wardrobe and Dressing Room Attendant
5262 Baggage Porters and Bellhops
5263 Welfare Service Agents
5264 Child Care Workers, Except Private Household
5269 Personal Service Occupations, Not Elsewhere Classified
Agricultural, Forestry and Fishing Occupations
55 Farm Operators and Managers

551 Farmers (Working Proprietors)
 5512 General Farmers
 5513 Crop, Vegetable, Fruit and Tree Nut Farmers
 5514 Livestock, Dairy, Poultry and Fish Farmers
 5515 Horticulture Specialty Farmers
 552 Farm Managers
 5522 Managers; General Farm
 5523 Managers; Crop, Vegetable, Fruit and Tree Nut Farm
 5524 Managers; Livestock, Dairy, Poultry and Fish Farm
 5525 Managers; Horticulture Specialty Farm
 56 Other Agriculture and Related Occupations
 561 Farm Occupations, Except Managerial
 5611 Supervisors, Farm Workers
 5612 General Farm Workers
 5613 Field Crop and Vegetable Farm Workers (Hand)
 5614 Orchard and Vineyard and Related Workers (Hand)
 5615 Irrigation Workers
 5616 Farm Machinery Operators
 5617 Livestock Workers
 5618 Marine Life Cultivation Workers
 5619 Nursery Workers
 562 Related Agricultural Occupations
 5621 Supervisors; Related Agricultural Workers
 5622 Groundskeepers and Gardeners, Except Farm
 5624 Animal Caretakers, Except Farm
 5625 Graders and Sorters; Agricultural Products
 5627 Inspectors; Agricultural Products
 57 Forestry and Logging Occupations
 571 Supervisors; Forestry and Logging Workers
 572 Forestry Workers, Except Logging
 573 Timber Cutting and Related Occupations
 579 Logging Occupations, Not Elsewhere Classified
 58 Fishers, Hunters, and Trappers
 583 Fishers
 584 Hunters, and Trappers
Mechanics and Repairers
 60 Supervisors; Mechanics and Repairers
 61 Mechanics and Repairers
 611 Vehicle and Mobile Equipment Mechanics and Repairers
 6111 Automobile Mechanics
 6112 Bus and Truck Engine, and Diesel Engine Mechanics
 6113 Aircraft Engine Mechanics
 6114 Small Engine Repairers
 6115 Automobile Body and Related Repairers
 6116 Aircraft Mechanics (Except Engine Specialists)
 6117 Heavy Equipment Mechanics
 6118 Farm Equipments Mechanics
 613 Industrial Machinery Repairers
 614 Machinery Maintenance Occupations
 615 Electrical and Electronic Equipment Repairers
 6151 Communications Equipment Repairers

6152 Electric Motor, Transformer, and Related Repairers
 6153 Electric and Electronic Repairers, Commercial and Industrial Equipment
 6154 Data Processing Equipment Repairers
 6155 Electronic Repairers, Home-entertainment Equipment
 6156 Household Appliance and Power Tools Repairers
 6157 Telephone Line Installer and Repairers
 6158 Telephone Installers and Repairers
 6159 Miscellaneous Electrical and Electronic Equipment Repairers
 616 Heating, Air-conditioning, and Refrigeration Mechanics
 617 Miscellaneous Mechanics and Repairers
 6171 Camera, Watch, and Other Precision Instrument Repairers
 6172 Musical Instrument Repairers and Tuners
 6173 Locksmiths and Safe Repairers
 6174 Office Machine Repairers
 6175 Mechanical Controls and Valve Repairers
 6176 Elevator Installers and Repairers
 6177 Riggers
 6178 Millwrights
 6179 Mechanics and Repairers, Not Elsewhere Classified
Construction and Extractive Occupations
 63 Supervisors; Constructions and Extractive Occupations
 631 Supervisors; Construction
 6311 Supervisors; Overall Construction
 6312 Supervisors; Brickmasons, Stonemasons, and Hard Tile Setters
 6313 Supervisors; Carpenters and Related Workers
 6314 Supervisors; Electricians and Power Transmissions Installers
 6315 Supervisors; Painters, Paperhangers, and Plasterers
 6316 Supervisors; Plumbers and Pipefitters and Steamfitters
 6318 Supervisors; Other Construction Trades
 632 Supervisors; Extractive Occupations
 64 Construction Trades
 641 Brickmasons, Stonemasons, and Hard Tile Setters
 6412 Brickmasons
 6413 Stonemasons
 6414 Tile Setters, Hard
 642 Carpenters and Related Workers
 6422 Carpenters
 6424 Drywall Installers
 643 Electricians and Power Transmissions Installers
 6432 Electricians
 6433 Electrical Power Installers and Repairers
 644 Painters, Paperhangers, and Plasterers
 6442 Painters (Construction and Maintenance)
 6443 Paperhangers
 6444 Plasterers
 645 Plumbers, Pipefitters and Steamfitters
 646-7 Other Construction Trades
 6462 Carpet and Soft Tile Installers
 6463 Concrete and Terrazzo Finishers
 6464 Glaziers
 6465 Insulation Workers

6466 Paving, Surfacing, and Tamping Equipment Operators
 6467 Rail and Track Laying Equipment Operators
 6468 Roofers
 6472 Sheetmetal Duct Installers
 6473 Structural Metal Workers
 6474 Drillers, Earth
 6475 Air Hammer Operators
 6476 Pile Driving Operators
 6479 Construction Trades, Not Elsewhere Classified
 65 Extractive Occupations
 652 Drillers, Oil Well
 653 Explosive Workers
 654 Mining Machine Operators
 656 Extractive Occupations, Not Elsewhere Classified
Precision Production Occupations
 67 Supervisors; Precision Production Occupations
 68 Precision Production Occupations
 681-2 Precision Metal Workers
 6811 Tool and Die Makers
 6812 Precision Assemblers (Metal)
 6813 Machinists
 6814 Boilermakers
 6816 Precision Grinders, Filers, and Tool Sharpeners
 6817 Patternmakers and Model Makers (Metal)
 6821 Lay-out Workers
 6822 Precision Hand Molders and Shapers (jewelers)
 6823 Engravers
 6824 Sheet Metal Workers
 6829 Miscellaneous Precision Metal Workers
 683 Precision Woodworkers
 6831 Patternmakers and Model Makers, Wood
 6832 Cabinet Makers and Bench Carpenters
 6835 Furniture Finishers
 6839 Miscellaneous Precision Woodworkers
 684 Precision Printing Occupations
 6841 Precision Typesetters
 6842 Precision Lithographers and Photoengravers
 6844 Bookbinders
 6849 Miscellaneous Precision Printing Occupations
 685 Precision Textile, Apparel and Furnishings Workers
 6852 Tailors and Dressmakers, Hand
 6853 Upholsterers
 6854 Shoemakers and Leather Workers and Repairers
 6855 Precision Laundering, Cleaning, and Dyeing Occupations
 6856 Apparel and Fabric Patternmakers
 6859 Miscellaneous Precision Apparel and Fabric Workers
 686 Precision Workers; Assorted Materials
 6861 Precision Hand Molders and Shapers (Except Jewelers)
 6862 Precision Patternmakers, Lay-out Workers and Cutters
 6863 Detail Design Painters and Decorators
 6864 Optical Goods Workers

6865 Dental Laboratory Technicians
 6866 Gem and Diamond Working Occupations
 6867 Precision Electrical and Electronic Equipment Assemblers
 6868 Photographic Process Workers
 6869 Miscellaneous Precision Workers, Not Elsewhere Classified
 687 Precision Food Production Occupations
 6871 Butchers and Meat Cutters
 6872 Bakers
 6873 Batchmakers (Candymakers, Cheesemakers, Etc.)
 6879 Miscellaneous Precision Food Workers
 688 Precision Inspectors, Testers, and Related Workers
 6881 Precision Inspectors, Testers, and Graders
 6882 Precision Adjusters and Calibrators
 69 Plant and System Operators
 691 Water and Sewage Treatment Plant Operators
 692 Gas Plant Operators
 693 Power Plant Operators
 6931 Stationary Engineers
 6932 Power Plant and Systems Operators, except Stationary Engineers
 694 Chemical Plant Operators
 695 Petroleum Plant Operators
 696 Miscellaneous Plant or System Operators
Production Working Occupations
 71 Supervisors; Production Occupations
 73-74 Machine Setup Operators
 731-2 Metal Working and Plastic Working Machine Setup Operators
 7312 Lathe and Turning Machine Setup Operators
 7313 Milling and Planning Machine Setup Operators
 7314 Punching and Shearing Machine Setup Operators
 7315 Extruding and Drawing Machine Setup Operators
 7316 Rolling Machine Setup Operators
 7317 Press and Brake Machine Setup Operators
 7318 Drilling and Boring Machine Setup Operators
 7319 Forging Machine Setup Operators
 7322 Grinding, Abrading, Buffing, and Polishing Machine Setup Operators
 7324 Lapping and Honing Machine Setup Operators
 7326 Numerical Control Machine Setup Operators
 7329 Miscellaneous Metalworking and Plastic Working Machine Setup Operators
 733 Metal Fabricating Machine Setup Operators
 7332 Welding Machine Setup Operators
 7333 Soldering and Brazing Machine Setup Operators
 7339 Miscellaneous Fabricating Machine Setup Operators
 734 Metal and Plastic Processing Machine Setup Operators
 7342 Molding and Casting Machine Setup Operators
 7343 Plating and Coating Machine Setup Operators
 7344 Heating Equipment Machine Setup Operators
 7349 Miscellaneous Metal and Plastic Processing Machine Setup Operators
 743 Woodworking Machine Setup Operators
 7431 Lathe and Turning Machine Setup Operators
 7432 Router and Planer Machine Setup Operators
 7433 Sawing Machine Setup Operators

7434 Sanding Machine Setup Operators
 7435 Shaping and Joining Machine Setup Operators
 7439 Miscellaneous Woodworking Machine Setup Operators
 744 Printing Machine Setup Operators
 7443 Printing Press Setup Operators
 7444 Photoengraving and Lithographing Machine Setup Operators
 7449 Miscellaneous Printing Machine Setup Operators
 745 Textile Machine Setup Operators
 7451 Winding and Twisting Machine Setup Operators
 7452 Knitting and Weaving Machine Setup Operators
 7459 Textile Machine Setup Operators, Not Elsewhere Classified
 746-7 Assorted Materials: Machine Setup Operators
 7462 Packaging and Filling Machine Setup Operators
 7463 Extruding and Forming Machine Setup Operators
 7467 Compressing and Compacting Machine Setup Operators
 7472 Roasting and Baking Machine Setup Operators
 7474 Folding Machine Setup Operators
 7476 Still, Clarifying, and Precipitating Machine Setup Operators
 7477 Crushing, Grinding and Polishing Machine Setup Operators
 7478 Slicing and Cutting Machine Setup Operators
 7479 Miscellaneous Machine Setup Operators
 75-76 Machine Operators and Tenders
 751-2 Metal Working and Plastic Working Machine Operators and Tenders
 7512 Lathe and Turning Machine Operators and Tenders
 7513 Milling and Planning Machine Operators and Tenders
 7514 Punching and Shearing Machine Operators and Tenders
 7515 Extruding and Drawing Machine Operators and Tenders
 7516 Rolling Machine Operators and Tenders
 7517 Press and Brake Machine Operators and Tenders
 7518 Drilling and Boring Machine Operators and Tenders
 7519 Forging Machine Operators and Tenders
 7522 Grinding, Abrading, Buffing, and Polishing Machine Operators and Tenders
 7529 Miscellaneous Metalworking and Plastic Working Machine Operators and Tenders
 753 Metal Fabricating Machine Operators and Tenders
 7532 Welding Machine Operators and Tenders
 7533 Soldering and Brazing Machine Operators and Tenders
 7539 Miscellaneous Fabricating Machine Operators and Tenders
 754 Metal and Plastic Processing Machine Operators and Tenders
 7542 Molding and Casting Machine Operators and Tenders
 7543 Plating and Coating Machine Operators and Tenders
 7544 Heating Equipment Machine Operators and Tenders
 7549 Miscellaneous Metal and Plastic Processing Machine Operators and Tenders
 763 Woodworking Machine Operators and Tenders
 7631 Lathe and Turning Machine Operators and Tenders
 7632 Router and Planer Machine Operators and Tenders
 7633 Sawing Machine Operators and Tenders
 7634 Sanding Machine Operators and Tenders
 7635 Shaping and Joining Machine Operators and Tenders
 7636 Nailing and Tacking Machine Operators and Tenders
 7639 Miscellaneous Woodworking Machine Operators and Tenders
 764 Printing Machine Operators and Tenders

7642 Typesetting and Composing Machine Operators and Tenders
 7643 Printing Machine Operators and Tenders
 7644 Photoengraving and Lithographing Machine Operators and Tenders
 7649 Printing Machine Operators and Tenders, Not Elsewhere Classified
 765 Textile, Apparel and Furnishings Machine Operators and Tenders
 7651 Winding and Twisting Machine Operators and Tenders
 7652 Knitting and Weaving Machine Operators and Tenders
 7654 Textile Cutting Machine Operators and Tenders
 7655 Textile Sewing Machine Operators and Tenders
 7656 Shoe Machine Operators and Tenders
 7657 Pressing Machine Operators
 7658 Laundering and Dry Cleaning Machine Operators and Tenders
 7659 Miscellaneous Textile Machine Operators and Tenders
 766-7 Machine Operators and Tenders; Assorted Materials
 7661 Cementing and Gluing Machine Operators and Tenders
 7662 Packaging and Filling Machine Operators and Tenders
 7663 Extruding and Forming Machine Operators and Tenders
 7664 Mixing and Blending Machine Operators and Tenders
 7665 Cooling and Freezing Equipment Operators and Tenders
 7666 Separating and Filtering Machine Operators and Tenders
 7667 Compressing and Compacting Machine Operators and Tenders
 7668 Boiler Operators and Tenders (Low Pressure)
 7669 Coating, Painting, and Spraying Machine Operators and Tenders
 7671 Photographic Processing Machine Operators
 7672 Roasting and Baking Machine Operators and Tenders
 7673 Washing, Cleaning and Pickling Equipment Operators and Tenders
 7674 Folding Machine Operators and Tenders
 7675 Furnace, Kiln, and Oven Operators and Tenders
 7676 Still, Clarifying, and Precipitating Operators and Tenders
 7677 Crushing, Grinding and Polishing Machine Operators and Tenders
 7678 Slicing and Cutting Machine Operators and Tenders
 7679 Miscellaneous Machine Operators and Tenders, Not Elsewhere Classified
 77 Fabricators, Assemblers, and Hand Working Occupations
 771 Welders and Solderers
 7714 Welders and Cutters
 7717 Solderers and Brazers
 772 Assemblers
 774 Fabricators, Not Elsewhere Classified
 775 Hand Working Occupations
 7752 Hand Sewing Occupations
 7753 Hand Cutting and Trimming Occupations
 7754 Hand Molding and Casting Occupations
 7755 Hand Forming And Shaping Occupations
 7756 Hand Painting, Coating and Decorating Occupations
 7757 Hand Engraving And Printing Occupations
 7758 Hand Grinding and Polishing Occupations
 7759 Miscellaneous Hand Working Occupations
 78 Production Inspectors, Testers, Samplers, and Weighers
 782 Production Inspectors, Checkers and Examiners
 783 Production Testers
 784 Production Samplers and Weighers

785 Graders and Sorters, Except Agricultural
787 Production Expeditors

Transportation and Material Moving Occupations

81 Supervisors; Transportation and Material Moving Occupations
811 Supervisors; Motorized Equipment Operators
8111 Supervisors; Motor Vehicle Operators
8113 Railroad Conductors and Yardmasters
812 Supervisors; Materials Moving Equipment Operators
82 Transportation Occupations
821 Motor Vehicle Operators
8212 Truck Drivers, Tractor-trailer
8213 Truck Drivers, Heavy
8214 Truck Drivers, Light (Including Delivery and Route Drivers)
8215 Bus Drivers
8216 Taxicab Drivers and Chauffeurs
8218 Driver-Sales Workers
8219 Other Motor Transportation Occupations, Not Elsewhere Classified
823 Rail Transportation Occupations
8232 Locomotive Operating Occupations
8233 Railroad Brake, Signal, and Switch Operators
8239 Rail Vehicle Operators, Not Elsewhere classified
824 Water Transportation Occupations
8241 Ship Captains and Mates
8242 Boat and Barge Operators
8243 Sailors and Deckhands
8244 Marine Engineers
8245 Bridge, Lock, Lighthouse Tenders
825 Airplane Pilots and Navigators
828 Transportation Inspectors
83 Materials Moving Occupations, Except Transportation
831 Materials Moving Equipment Operators
8312 Operating Engineers
8313 Longshore Equipment Operators
8314 Hoist and Winch Operators
8315 Crane and Tower Operators
8316 Excavating and Loading Machine Operators
8317 Grader, Dozer, and Scraper Operators
8318 Industrial Truck and Tractor Equipment Operators
8319 Miscellaneous Materials Moving Equipment Operators

Handlers, Equipment Cleaners, Helpers and Laborers

85 Supervisor; Handlers, Equipment Cleaners, Helpers, and Laborers
86 Helpers
861 Helpers; Machine Operators and Tenders
8611 Helpers; Metalworking and Plastic Working Machine Operators and Tenders
8614 Helpers; Metal and Plastic Processing Machine Operators and Tenders
8615 Helpers; Woodworking Machine Operators and Tenders
8616 Helpers; Printing Machine Operators and Tenders
8617 Helpers; Textile, Apparel and Furnishings Machine Operators and Tenders
8618 Helpers; Machine Operators and Tenders, Assorted Materials
8619 Helpers; Precision Production Occupations and Setup Operations
862 Helpers; Fabricators and Inspectors

863 Helpers; Mechanics and Repairers
 8632 Helpers; Vehicle and Mobile Equipment Mechanics and Repairers
 8633 Helpers; Industrial Machinery Repairers
 8635 Helpers; Electrical and Electronic Equipment Repairers
 8637 Helpers; Miscellaneous Mechanics and Repairers
 864 Helpers; Construction Trades
 8641 Helpers; Brickmasons, Stonemasons, and Hard Tile Setters
 8642 Helpers; Carpenters and Related Workers
 8643 Helpers; Electricians and Power Transmission Installers
 8644 Helpers; Painters, Paperhangers, and Plasterers
 8645 Helpers; Plumbers, Pipefitters and Steamfitters
 8646 Helpers; Surveyor's
 8648 Helpers; Other Construction Trades
 865 Helpers; Extractive Occupations
 87 Handlers, Equipment Cleaners and Laborers
 871 Construction Laborers
 872 Freight, Stock, and Materials Movers; Hand
 8722 Garbage Collectors
 8723 Stevedores
 8724 Stock Handlers and Baggers
 8725 Machine Feeders and Offbearers
 8726 Freight, Stock, and Materials Movers, Not Elsewhere Classified
 873 Garage and Service Station Related Occupations
 874 Parking Lot Attendants
 875 Vehicle Washers and Equipment Cleaners
 876 Miscellaneous Manual Occupations
 8761 Hand Packers and Packagers
 8769 Manual Occupations, Not Elsewhere Classified
 Military Occupations
 91 Military Occupations
 Miscellaneous Occupations
 99 Miscellaneous Occupations